

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.com



VOLUME LXI

No. 10

October 2014

Dallas BA's Industry Investors for 2014



BRIEFLY

Effective Oct. 1, requirements for NAHB's professional designations have changed to include many additional avenues to obtain required continuing education credit. Information is available at NAHB.org. For questions about CE requirements or the status of your NAHB designation, contact NAHB Professional Designation Help Line at 800-368-5242 or email designations@nahb.org. For more information, please contact Tatiana Molina at 800-368-5242, x8155 or via email at t Molina@nahb.org.

Speed Networking will be held on Thursday, Nov. 13, from 11:30 a.m. to 2 p.m. at Association offices. Up to 20 participating associates will meet one-on-one with builders and remodelers in 4-minute rotations. Contact Director of Member Services Misty Varsalone at 214-615-5012 for a registration form.

Casino Christmas will be presented Dec. 11 in partnership with The Thompson Group at Classic Chevrolet. The evening will include casino type gaming, door prize drawings, great food and a silent auction.

Periodicals Postage Paid at Plano, TX, and Additional Offices

Dallas Builders Show is Oct. 23 at Plano Centre — You don't want to miss it!

Opening Session features Pickens, Sessions, Conine

The 2014 Dallas Builders Show presented by Texas Door & Trim boasts a new format and lots of great new features. The event, presented from 1 to 8 p.m. Oct. 23 at the Plano Centre, benefits Operation Finally Home.

Opening Session With Pickens, Sessions and Conine

Legendary business magnate and financier T. Boone Pickens will open the Dallas Builders Show at 1 p.m. Mr. Pickens will share his insights on how to power the growth of Texas and what business professionals need to do in order to succeed in a difficult and changing political and regulatory environment.

T. Boone Pickens is one of the nation's most successful businessmen, first building one of the nation's largest independent oil company, Mesa Petroleum, and later reinventing himself in his 70s as one of the most successful investment fund operators with BP Capital. In July 2008, he launched the Pickens Plan (www.PickensPlan.com), a grass-roots campaign aimed at reducing this country's crippling addiction to OPEC oil.

Added to the Opening Session

are U.S. Congressman Pete Sessions, chairman of the House Rules Committee, and Kent Conine, past president of the Dallas BA, Texas Association of Builders and National Association of Home Builders.

They will have a candid discussion on the most pressing topics facing the industry, including housing finance reform and impending regulations from the EPA and other agencies. Dallas Builders Show attendees will gain insight into how the next Congressional session will impact housing.

A conservative community leader, Congressman Sessions has combined hard work, innovative thinking and common-sense principles to successfully represent the 32nd District of Texas. He was elected in 2008 and 2010 as chairman of the National Republican Congressional Committee.

Kent Conine was inducted into the National Housing Hall of Fame in 2011. He was awarded the Hugh Prather Trophy in 2000 and was inducted into the Texas Hall of Honor in 2010. Conine has dedicated much of his life to making a lasting contribution the housing industry.

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Business Legend
T. Boone Pickens



Congressman
Pete Sessions



NAHB Past President
Kent Conine

Sgt. Kalish gets keys to his new home!

DBS benefits Operation Finally Home

Operation FINALLY HOME, Former NFL Players Association, Dallas Builders Association, SouthStar Communities and Victory Custom Homes make mortgage-free home possible.

Marine Sergeant Ken Kalish, an American hero who lost both legs and an arm in Afghanistan, was given the keys to his new home recently in the Dallas-Fort Worth community of The Sanctuary at Lake Ridge. Kalish is getting a fresh start thanks to several local organizations that teamed up to build him the new mortgage-free, custom

home. Operation FINALLY HOME, the Former NFL Players Association, the Dallas Builders Association, SouthStar Communities and Victory Custom Homes presented the keys to Sgt. Kalish at a dedication ceremony.

"We will never be able to repay U.S. Marine Corps Sgt. Ken Kalish for the numerous sacrifices he made and the injuries he sustained while in combat," said Dan Wallrath, founder of Operation FINALLY HOME. "But the donation of this home is our token of gratitude

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Dallas BA President Jeff Dworkin and Executive Officer Phil Crone (at left) join former Super Bowl Champion Bill Bates and other representatives of Victory Custom Homes and SouthStar Communities to present Sgt. Ken Kalish with the keys to his new home on Sept. 8.

Free new home listing service for members introduced at Dallas Builders Show Oct. 23

Builders Digital Experience (BDX) has partnered with the Dallas BA to help builders list their homes for free online. And now this member benefit has gotten even better and includes more exposure. Now when you list your properties on DallasBuilders.com, your communities and homes will also display on the two leading new home websites for FREE. These heavily trafficked sites see over 1 million unique visitors each month — this is a huge advantage for your company.

Your Free Basic Listings on DallasBuilders.com, New Home Source and Move New Homes Includes:

- Community Name
- Community Address
- Up to 3 Community Images
- Inclusion on the Area Map
- Located after the Paid Listings in Search Results

Are you a custom or "build on your lot" builder? No problem. BDX has tailored listings options for you. Increase your visibility, traffic and sales with one simple decision. These benefits are included with your Dallas BA membership, so make sure you are taking advantage.

Listing Your Homes Is Simple

Look for the BDX booth at the Dallas Builders Show Oct. 23 at the Plano Centre. BDX staff will be available to help Dallas BA builders get started setting up their free listings. Signing up is easy and the time commitment on your end is minimal; BDX will help you upload your initial community data and train you on how to keep it updated going forward. Depending on the number of communities you wish to list and the quality of the data you have available, the BDX team will normally have your listings live on the site within 5 business days.

Don't Wait — Sign Up Today

If you don't want to wait until the Dallas Builders Show to get started and set yourself apart from the competition and improve your exposure among new home buyers, you can sign up for the free listing program by visiting www.theBDX.com/Free.

Who is BDX?

A joint venture between Move, Inc. and Builder Homesite, Inc., Builders Digital Experience (BDX) is a trusted resource for your digital marketing needs. In addition to the top new home listing sites — NewHomeSource.com and MoveNewHomes.com, BDX offers website development, mobile marketing capabilities, interactive floor plans, photo realistic renderings, video production, email services, social media packages, and innovative sales center technologies. Together these online and interactive resources help builders create a true digital experience for their buyers. www.theBDX.com.





Metro East Donates Almost \$50,000 for Lone Star CASA
 The Metro East Division Board of Directors present a check in the amount of \$49,271.43 to Lone Star CASA from proceeds collected at their annual Cars for CASA Car show held in Rockwall earlier this year. From left are James Nelson, Greg Paschall, Doug Bowerman, Phil Smith, Lucille Bell of Lone Star CASA, Larry Baty, Dave Hambley, Tom Sadler and Mike Mishler. This is the 9th event that Metro East has sponsored for CASA, contributing approximately \$245,000 to date.

Don't miss Oct. 23 Dallas Builders Show!

continued from page 1

Trade Show

The trade show floor will open from 3 to 8 p.m. featuring Dallas BA associate members, many offering special show discounts and giveaways. The Association's new Builder Listing Service will be rolled out at The Show; staff from Builders Digital Experience (BDX) will be on hand to help builders sign up for this free listing service.

This year, food and beverages will also be available in the exhibit area.

Booth space is still available at last year's low rates of \$400 for a 10x10-foot booth. Larger display space up to 20x10 is available for additional fees.

Several partnerships are also available for additional exposure. These include Trade Show Bag Partner, Lanyard Partner and Dinner Partner.

Operation Finally Home

A reception for Operation Finally Home will be hosted in the exhibit hall beginning at 6 p.m.. Attendees will have the opportunity to meet the heroes receiving mortgage-free homes from the Association's charity of choice.

A special presentation will be geared toward raising support for two new projects. This will include a silent auction. Among the items up for bid will be:

- a Glock 10mm;
- 4 premium seats for the Armed Forces Bowl;
- AR-15 signed by Ted Nugent; and
- Guitars autographed by Kid Rock and Kix Brooks.

Builder Jackpot and Discounts!

A \$2,000 Builder Jackpot WILL be given away during The Show. All Dallas BA builder members in attendance at The Show will get their name in the drawing. The winner must be present during the Jackpot Drawing at the end of The Show.

Tickets are \$10 per person online and \$20 at the door (except for exhibitors who receive free admission as part of their exhibit package) and will benefit Operation Finally Home. **Builders receive FREE admission by registering online in advance and entering the price option code of BUILDER100.** Please note, this discount is not redeemable for walk-up admission the day of the show.

Modern Luxury Dallas magazine is the exclusive media partner of the show. A special builder section will be featured in their *Interiors* October issue.

To purchase tickets or reserve booth space, visit DallasBuildersShow.com.

EXHIBITORS (as of 9-30-14)

- | | |
|--|---|
| <ul style="list-style-type: none"> Aces A/C Supply - North ADT Security Arizona Tile Bank Of America Home Loans Bath & Kitchen Showplace, The Bonded Builders Warranty Group City Bank Texas Crown Roof Tiles Dallas Builders Association Daylight Rangers Distinctive Roofing Systems Dow Building Solutions Dupure Energy Foam Insulation North Texas Environments For Living Equipment Depot Factory Builder Stores Family Safe of Texas Glasscraft Door Company Home Team Pest Defense Hotchkiss Insurance Agency Insurance One Agency, LC | <ul style="list-style-type: none"> Kelly Moore Paint Co. KJ Custom Screens & Designs McKinney EDC Metrostudy Michelle Lynne Interiors Group Milgard Windows & Doors MMG Building & Construction Services Modern Luxury Napoleon Fireplaces Operation Finally Home Pacific MDF Products Prosource Wholesale Floorcoverings Realmange, LLC Ridgeview Timberworks, LLC Screenmobile Of Dallas Shoot2Sell Photography Starkey Mortgage Starlight AV StrucSure Home Warranty Suncoast Post-Tension Texas Door & Trim, Inc. The Thompson Group at Classic Chevrolet |
|--|---|



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BARCIE VILCHES, Editor

Irving Counter Top hosts 29th Associates Appreciation Fish Fry



Thanks to Our Builder Partners!

- | | |
|---|---|
| <ul style="list-style-type: none"> Caprock Custom Construction Harrison Homes Highland Classic Homes Jerry Carter Homes JLD Custom Homes Mishler Builders, Inc. Onyx Homes Texas Andersen Homes Thomas Signature Homes | <ul style="list-style-type: none"> Tim Jackson Custom Homes Tommy Ford Construction Classic Urban Homes Conine Residential Group Greenway Renovations & Custom Homes Shaddock Homes Elite Remodeling Earl Williams & Associates |
|---|---|



Dallas BA builders volunteered to get soaked in the dunk tank to raise money for Operation Finally Home. Fish Fry attendees put up a total of \$555 to see Jeff Dworkin, Frank Murphy and Jerry Carter take a fall for wounded veterans.

Second Operation Finally Home project completed; Sgt. Kalish gets new home

continued from page 1

for this hero who gave up so much for his country."

Sergeant Kalish and his dog Fynn were trained to detect IEDs (improvised explosive devices) or "road-side" bombs. He only had 30 days left on his tour of duty when he stepped on an IED and was severely injured.

SouthStar Communities provided a one-acre homesite for Kalish in its Lake Ridge community on Joe Pool Lake. The homesite features a beautiful view of the lake and is located inside one of the community's gated neighborhoods.

"We are proud to welcome Sgt. Kalish and Fynn to our Lake Ridge community. Our residents have strongly supported this project and are looking forward to having an American hero as their new neighbor," said Thad Rutherford, COO of SouthStar Communities. "This project could not have happened without the community-wide support of so many volunteers and businesses, and we are thrilled to have been a part of it."

Sgt. Kalish received a hero's welcome with neighbors, contractors, sponsors and organizations on hand to show their support. Several former NFL players also were in attendance.

Operation FINALLY HOME builds homes for veterans who are 90-100% disabled but want to get their lives back on track. The non-profit has built more than 50 homes for veterans in Texas to date and relies on the donations of developers, homebuilders, contractors, corporate sponsors and individual contributors to continue building homes



Ken Kalish and his dog Fynn are finally home, thanks to the collaborative effort of the Dallas Builders Association, Victory Custom Homes, SouthStar Communities, the Former NFL Players Association and Operation FINALLY HOME.

for those who have given so much for our country.

Victory Custom Homes, co-founded by former Dallas Cowboys player Bill Bates and Alan Dulworth, built the home.

"It was an honor to be able to build this home for Kenny, who has sacrificed so much for our country," said Bill Bates, Victory Custom Homes partner and Super Bowl Champion. "So many companies and organizations donated their services to make this happen, and the finished product is truly a beautiful home that we hope Kenny will enjoy for many years to come."

The 2,500-square-foot, custom-built home features four bedrooms, three baths, a formal dining room, granite countertops and wood floors throughout. The home was built with custom accessories for Kalish including pull-down shelving and a wide master shower. Fynn also has plenty of room to run in the large, fenced backyard.

The home will be the first time

Kalish has lived alone and he said he is looking forward to the peace and quiet.

"This is the beginning of a new life for me and I can't thank everyone enough," Kalish said. "Where my new home is - it's truly a sanctuary with the view, the quietness and the peace. I think I'm most excited about the open floor plan, which is going to allow me to move around easier, especially the wide doors in the bathroom. It all just means so much to me."

The Dallas Builders Association adopted Operation FINALLY HOME as its charity of choice encouraging all 1,000+ members in DFW to participate in building Kalish's home. In addition, the Former NFL Players Association also teamed up on the project for Sergeant Kalish's home.

The upcoming Dallas Builders Show, to be presented by Texas Door & Trim Oct. 23 at the Plano Centre, will benefit Operation FINALLY HOME and new projects set to get underway this year.

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The HomeFront

-Gov't Affairs News and Info

Four For Fall

The heat slowly fades, the leaves are set to turn their multiple hues, tailgaters are prepping for their weekly football festivals and government issues are popping up like a whack a mole game at a Halloween festival. Welcome to Fall in an election year.

While the regulatory environment we face is never all doom and gloom, the looming time table is a mixed bag. First, the Tricks.

1. The timeline for the Environmental Protection Agency's (EPA) opportunity to have an impact via its proposed, and much needed, amending of the Lead: Renovation, Repair and Painting (RRP) rule is facing delay. This summer, the White House Office of Management and Budget (OMB) informed the EPA that the proposed rule must be submitted to OMB for review under Executive Order 12866. Meaning months could be added to the process before a decision can be made.

The RRP rule changes would remove the hands-on training requirement for all certified renovators to keep their EPA certification up to date by allowing the option to complete the refresher training course online. The rule change only applies to those seeking recertification. Newly certified contractors would still be required to complete hands-on training.

EPA submitted the rule change to OMB on Sept. 17. OMB has up to 90 days from that date to complete review. However, as thousands of certified renovators need to re-certify by July 1, 2015, it is crucial that the office finish its part before then and allow time for the EPA to complete its process and implement the changes.

2. The United States Department of Labor has awarded over \$10 million to be shared by Texas, and 18 other states, for the use of implementing or improving worker misclassification detection and enforcement initiatives.

The purpose is to increase the ability of states to "identify instances where employers improperly classify employees as independent contractors or fail to report wages paid to workers at all." To entice states to detect more incidents of worker misclassification, a "high performance bonus" program will offer \$2 million in additional grant funds to be shared by four states considered to have high performance or most improved performance in detection. The remaining \$8,225,183 is distrib-

David Lehde
Director of
Government
Affairs



uted among 19 states through competitive grants.

Now for the Treats. After feeling the pressure of exceeding government regulation and misdirection breathing down the back of your neck like a Boris Karloff character on steroids, now you get to do something about it.

3. On November 4, you get to join the rest of Texas' voting public and make your voice heard by voting for county, state and federal officials who stand against overbearing government regulation and for a growing Texas economy. In addition, you get to cast a vote for much needed funding to the Lone Star State's infrastructure.

A key measure on the ballot will be Proposition 1. The proposed amendment would authorize annual disbursements from the state's oil and gas production tax collections to the State Highway Fund. The most current official estimate of how much this would be is \$1.4 billion for 2014.

The amendment specifies that the money could not be used for toll road projects. Dallas Builders Association and the Texas Association of Builders were advocates for the amendment's enabling legislation in the last session.

To just keep urban road congestion at current level, repair rural roads, and maintain the state's 80,000-mile road system, TxDOT needs about \$5 billion more a year than it has now. While Proposition 1 fills just part of the need, it is a good start.

The Dallas BA will update members as we get closer to election day; but you must be registered.

4. A very effective way to help make our industry's voice heard in the halls of government is to invest in HOMEPAC of Greater Dallas. This allows us to support those who support a regulatory environment that is friendly to home building. To find out more, contact the Director of Government Affairs at david.lehde@dallasbuilders.org. Remember, if our industry does not have a seat at the table, we'll be on the menu.

Advocacy is huge part of what we do here at the Dallas Builders Association. To continue the influence we have in the community, member participation is crucial.

2014 Dallas Builders Association Open

Monday, November 3, 2014

10-11 a.m. Registration/Lunch

11 a.m. Shotgun Start

\$125 per golfer

\$500 per team

WE EXPECT TO SELL OUT SOON.

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Don't golf? consider a partnership and network with the golfers as they come by. Choose from good bag, golf cart, drink ticket, eagle or fairway partnerships.

More than 250 golfers! Don't miss out on this partnership opportunity.

For more information on this event, please contact Misty Varsalone, Director of Member Services at 214-615-5012.

Dallas Metro Building Permit Summary				Dallas Metro Single Family Builders			
Year-to-Date 09/19/2014				Year-to-Date 09/19/2014			
Residential	Permits	Value	Units	Builder	Homes	Value	
Single Family Homes	13,617	\$3,765,035,982	13617	1 DR Horton	1124	\$222,182,957	
Duplexes & Twin Homes	67	\$19,758,701	134	2 First Texas Homes	611	\$166,833,140	
Apartments & Condos	179	\$804,174,860	\$709	3 K Hovnanian Homes	426	\$164,731,081	
Other Residential Structures	296	\$16,730,253	0	4 DR Horton Custom	953	\$154,084,622	
Swimming Pools & Spas	3,237	\$126,388,297	0	5 Lennar Homes	535	\$145,495,694	
Alternative Residential Energy	171	\$2,441,127	0	6 Highland Homes	386	\$126,463,279	
Garages & Carports	177	\$11,293,834	0	7 Darling Homes of	340	\$120,774,570	
Res Remd, Addn, Int Fin	2,647	\$222,774,938	0	8 Pulte Homes	550	\$116,535,190	
Reroof Residential	164	\$6,415,841	0	9 Beazer Homes	369	\$95,464,063	
Total Residential Const	26,846	\$4,975,014,499	22,460	10 Bloomfield Homes	400	\$87,275,342	
				11 Standard Pacific	270	\$82,057,257	
				12 Meritage Homes	237	\$78,719,544	
				13 Grand Homes	221	\$75,731,063	
				14 Toll Brothers	136	\$68,128,518	
				15 Landon Homes	207	\$64,361,395	
				16 American Legend	211	\$63,540,062	
				17 David Weekley	159	\$60,026,071	
				18 Megatel Homes Inc	223	\$58,458,980	
				19 History Maker Homes	237	\$46,843,071	
				20 Drees Custom Homes	130	\$42,058,412	
				21 Ashton Woods Homes	144	\$33,574,427	
				22 Gehan Homes	119	\$31,840,350	
				23 Sumeer Homes	134	\$31,528,167	
				24 Shaddock Homes	78	\$29,667,687	

Dallas Metro Building Permit Summary			
Week 38 - 09/11/14 to 09/17/14 (permits over \$20,000)			
Residential	Permits	Value	Units
Single Family Homes	359	\$112,104,626	359
Demolition	31	\$69,200	0
Footing & Foundation	44	\$302,050	0
Duplexes & Twin Homes	3	\$791,348	6
Apartments & Condos	5	\$14,882,698	185
Other Residential Structures	2	\$40,000	0
Swimming Pools & Spas	68	\$2,235,503	0
Alternative Residential Energy	9	\$97,612	0
Garages & Carports	5	\$208,800	0
Res Remd, Addn, Int Fin	108	\$9,351,127	0
Reroof Residential	6	\$316,285	0
Total Residential Const	640	\$140,399,232	559

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There's still time to recruit just 8 new members & win a trip to Paradise!

Become a part of the Dallas Builders Association's 19-year tradition by joining Association membership recruiters on their annual membership trip. This year's trip is again partnered by Lee Lighting and Bonded Builders Warranty.

Any member recruiting eight members between Nov. 1, 2013, and Oct. 31, 2014, will be awarded a fantastic trip to Paradisus Playa del Carmen - La Perla. Take a guest along at no cost by recruiting 16 new members, or participate in the "buy-on" by reducing the cost of the second trip, based on the number of members recruited.

Paradisus Playa del Carmen - La Perla is a lush all-inclusive resort paradise. It offers a breathtaking Caribbean setting with world-class facilities and is close to archeological treasures such as Tulum, Chichén Itzá and Cobá. The resort offers international cuisine from 11 restaurants and 10 bars as was selected as a 2013 Travelers Choice winner by Trip Advisor.

Several members have either already earned their trip (or two!) and others are close to doing so:

- Donnie Evans, Onyx Homes - 17
- Joe Chamberlain, Caprock Custom Construction - 11
- Rich Messenger, Texas Door & Trim - 11
- TW Bailey, Bailey Family Builders - 7
- Frank Murphy, Wynne/Jackson Inc. - 5
- Jody Hanson, Anderson Hanson Blanton - 4
- Tim Jackson, Tim Jackson Custom Homes LP - 4
- Kristina Waller, Your Counter-top Creation - 3
- Jeff Dworkin, JLD Custom Homes - 3
- Rene Grossman, Nationwide Gutter LLC/KCG Construction, Inc. - 3

Contact Director of Member Services Misty Varsalone to get started on your trip! She can be reached at 214-615-5012, or misty.varsalone@dallasbuilders.com.

dallasbuilders.com.

Membership Recruiters trip co-partner Lee Lighting is part of Progressive Lighting, Inc., a family-owned business with a 45-year history. As the largest chain of residential lighting showrooms in the Southeastern United States, the company has a national reputation for elegant and unique lighting fixtures, superior value and unparalleled customer service.

The second partner, Bonded Builders, provides new home and remodeling warranties designed to protect builders from catastrophic loss. They create flexible, innovative, and unique programs that let builders get back to building and selling, while minimizing warranty risks and costs. Bonded Builders is an active voice in the building industry, bringing together the interests of consumers and builders, to protect the dream of home ownership.



PIRCH hosts DBA's Sept. 25 After Hours



Rob Allen of PIRCH serves as the program emcee at the Sept. 25 After Hours, hosted by PIRCH in their showroom at NorthPark.



Door prize winner Bee Dieteman and Rob Allen, PIRCH in their showroom at NorthPark.



Janie Whitmarsh of host company PIRCH and prize winner Julie Hajda, Meletio Lighting



Prize winner Josh Varnado, Greenway Renovations & Custom Homes, with Janie Whitmarsh, PIRCH



Cash prize winner Mark Dann, Highland Classic Homes, LLC., Janie Whitmarsh, PIRCH

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October 23

**Plano Centre
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*Discount code must be applied to online registration prior to the event.

Not redeemable for walk up admission. Register at

www.DallasBuildersShow.com and enter price option code **BUILDER100** to redeem for complimentary admission.

Schedule at a Glance

- 1:00 pm - Opening Session
Keynote Speaker T. Boone Pickens
U.S. Congressman Pete Sessions &
Past President Kent Conine
- 3:00 pm - Trade Show Floor Opens
- 6:00 pm - Operation Finally Home Presentation
- 8:00 pm - Trade Show Floor Closes

Premier Partners



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Sustainable Image Design & Construction LLC

Gregg McGriff
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Sponsor: Donnie Evans, Onyx Homes

Education line up for this fall

Advanced Green Building: Project Management – Oct. 15

Boost production efficiency and customer satisfaction in this one-day course by learning how to integrate green-building tasks and certification (NGBS, LEED, etc.) into a streamlined project management process.

Combining Project Management Institute concepts with the “whole-house” approach to building, this course identifies important systems, documents and communication strategies.

Instructor will be Barry Hensley, CGP, MCGP, of Hensley Premier Builders. The fee includes class booklet, continental breakfast and lunch. This class is for those seeking their Master Certified Green Professional or Master Certified Sales Professional designations.

Value Engineering in Residential Construction – Nov. 5

APA - The Engineered Wood Association will present information on balancing energy efficiency, structural performance, durability and cost. Instructors Mark Halverson and Roland Hernandez with APA will help participants understand the impact of the IECC on wall construction, in addition to meeting the structural requirements of the code.

This class has a special Dallas BA member price of only \$20.

New Building Technology – Nov. 12

This is the seventh and final class in the 2014 award-winning Building a Better House series. The course will focus on solar energy and offers three hours of continuing education credit. The fee is \$40 for Association members.

For details on each of these fall classes, and to register, visit DallasBuilders.com. Classes are presented in partnership with StrucSure Home Warranty. Additional partners are BMC, Prosperity Bank, Dow Building Solutions, Huber Engineered Woods, Louisiana Pacific and Hotchkiss Insurance Agency.

Additional information is available from staff Director of Education Stephanie Bosslet at stephanie.bosslet@dallasbuilders.com or 214-615-3881.

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Sponsor: Carla Caminero, Factory Builder Stores
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MANUFACTURER REP

S + S Custom Wood Moldings
Thomas Seabolt
(214) 491-6724
Sponsor: Clyde Anderson, Hopes for Hope
MOULDING

Cedar Creek Lumber
Spencer Sager
(972) 323-5117
Sponsor: Kristina Waller, Your Countertop Creation
LUMBER SUPPLY

Unique Door Designs LLC
Mike Stekoll
(817) 831-7430
Sponsor: Kristina Waller, Your Countertop Creation
DOORS/IRON

PointBank
Michael Cordell
(940) 686-3242
Sponsor: Clyde Anderson, Homes for Hope
FINANCIAL SERVICES

Bush Rudnicki Shelton, P.C.
Russell Daniels
(817) 274-5992
ATTORNEYS

AFFILIATES

AssociaTitle
Victoria DeLaCruz
(972) 464-5014
TITLE INSURANCE

Shoot2Sell Photography Inc.
Courtney Stucky
(214) 272-3200
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PHOTOGRAPHY/ARCHITECTURAL

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Developer needs home builders for a subdivision with 2+ acre lots in Wise County (Decatur ISD). JV's possible using my equity. Builders must have a history of cost control and quality.
www.thegrasslandsestates.com
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Low-priced MLS listings for builders!
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HELP WANTED

Coats Homes is searching for an Accountant. Duties include processing payables, lien waivers, receivables, entering journal entries, budgeting, and researching variances. Forward resume to hr@coatshomes.com.

For information on classified or display advertising rates, please contact Becky Warner at 214-615-5015 or becky.warner@dallasbuilders.com



Design/Build Class

Instructor Donny Mack, Mack Professionals Inc./Beaver Builders, congratulates graduate Richard Miller, CGB, ArTex Development, LP. Visit the education page at DallasBuilders.com for a complete listing of upcoming classes. The 2015 schedule is being finalized and will be released soon.

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Save the Date!
The 2015 Rally Day will be March 4, 2015. This visit to the State Capitol not only allows members the opportunity to build on relationships with Texas legislators, but also gives a good view of the legislative session in action. Partnerships are available. For more information, contact Misty Varsalone, Dallas BA Director of Member Services, at Misty.Varsalone@DallasBuilders.com or 214-615-5012.

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