

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.com



VOLUME LXII

No. 9

September 2015

Dallas BA's Industry Investors for 2015



Evans, Turner, Hoffmann, Sadler to be installed at October 2 banquet at Dallas Arboretum

Installation presented by Johnson Supply, StrucSure Home Warranty

Donnie Evans, CGP, of Altura Homes will be installed as the 73rd president of the Dallas Builders Association Oct. 2 during ceremonies held at the Dallas Arboretum & Botanical Garden. The Installation is presented in partnership with Johnson Supply and StrucSure Home Warranty.

Michael Turner, CGB, CGP, CAPS, MCGP, GMB, of Classic Urban Homes will become the first vice president.

Alan Hoffmann of Alan Hoffmann LLC is the new officer on the ladder, serving as vice president/secretary.

Tom Sadler, CGA, CGP, of Tom Sadler & Associates returns as treasurer.

Theme of this year's Installation and for the year ahead is "The Excitement Is Building." Registration with cocktails courtesy of Supreme Lending - The Core Team will begin at 6 p.m.



President-Elect
Donnie Evans



First Vice President-Elect
Michael Turner



Vice President/
Secretary-Elect
Alan Hoffmann



Treasurer-Elect
Tom Sadler

Photos of Evans, Turner, Sadler
by Doug Hendel Photography

BRIEFLY

Dallas BA Past President and Hugh Prather Award honoree Tim Jackson, Tim Jackson Custom Homes, will be installed as president of the Texas Association of Builders at the Excellence in Leadership Dinner at the Westin Hotel Downtown Austin on Nov. 12.



Another Dallas BA Past President and Hugh Prather Award honoree, the late Harold Pollman, will also be honored at the TAB Excellence in Leadership Dinner. Mr. Pollman will be formally inducted into the Texas Housing Hall of Honor at that time.



Winners announced in 50 categories in ARC Awards presented by Bonded Builders Warranty Group

The Dallas Builders Association has announced winners in its 2015 ARC Awards, held Aug. 15 at the Westin Galleria and presented in partnership with Bonded Builders Warranty Group.

The ARC Awards are held each summer to recognize building excellence by associate members, remodelers and custom builder members of the Association.

Winners were named in approximately 50 categories including Best Conceptual Design, Best CAPS Remodel,

el, Best New Home, Remodeler of the Year and Custom Builder of the Year.

Classic Urban Homes was again named Custom Builder of the Year. Cresswell Builders was honored as the Remodeler of the Year. Associate of the Year was Teresa Staggs with KJ Custom Screens & Designs.

Custom builder Tim Lansford of Luxury Homes of Texas served as the master of ceremonies.

See winners and photos on page 5 of this issue.



Custom Builder of the
Year, Michael Turner
Classic Urban Homes



Remodeler of the Year,
Bob Cresswell, Cresswell Custom Builders



Associate of the Year,
Teresa Staggs, KJ Custom
Screens & Designs



Mike Mishler, who is the builder for the Association's third Operation Finally Home project, and Cole Baker of BMC present Sgt. Jerry Holcomb and his family with a "Welcome Home Warrior Citizen" banner following groundbreaking ceremonies Aug. 10.

Groundbreaking held for Sergeant Jerry Holcomb

Portions of this article are printed with permission from Austin Wells, Blue Ribbon News, BlueRibbonNews.com.

American banners courtesy of the Rockwall Fire and Police Departments lined Wincrest Drive in High Pointe Lake Estates August 10, as community members gathered at the groundbreaking ceremony for the future home of U.S. Army Sergeant First Class Jerry Holcomb and his family.

Sergeant Holcomb - who suffers from some major health issues including

a traumatic brain injury, post-traumatic stress disorder, neck, shoulder and back pain after three deployments in Korea, Iraq and Afghanistan - will receive a custom-built, mortgage-free home courtesy of Operation Finally Home, Mishler Builders, Inc., and the Dallas Builders Association.

Addressing the gathering of supporters, Sergeant Holcomb thanked all of those involved in helping make the American dream a reality for him and his family.

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30th Anniversary Associates Appreciation Fish Fry Benefiting Operation Finally Home



Sept. 17, 6-8 p.m.
Irving Counter Top, 101 N. Irving Heights Blvd.

Builders will serve as partners and will be cooking up some fabulous food & fun at the Annual Fish Fry. Don't miss the great networking, music, dunk tank and Marvin's Famous Fried Catfish.

It's all free!

Please Register at DallasBuilders.com



Metro East Division Raises \$6,500+ for Operation Finally Home

The Metro East Division Board presents Ronnie Lyles of Operation Finally Home with a check in the amount of \$6,559.54, proceeds from their very successful fundraiser, Red, White & Brew, held July 16 at Lakewood Brewing Company in Garland.



Dallas Division Board Volunteers at Stewpot

The Dallas Division Board spent a Saturday afternoon in August serving lunch at The Stewpot, a facility in Dallas that offers resources for basic survival needs for homeless and at-risk individuals. Thank you for representing our industry and giving back to the community!



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The Home Builder (USPS 579-680) is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972/931-4840. Supplemental subscription rate is \$36.00 per year. Periodicals postage paid at Plano, Texas, and additional offices. **POSTMASTER:** Send address changes to The Home Builder, 5816 W. Plano Pkwy., Plano, Texas 75093.

BARCIE VILCHES, Editor

Leadership to be installed Oct. 9

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Being sworn into office will be the 2015-2016 Board of Directors. These include Alan Hoffmann, Alan Hoffmann LLC; Chip Chamberlain, Caprock Custom Construction; Blake Everson, Tatum Brown Custom Homes; John Todd, Elite Remodeling; Elaine Ford, Hillwood Communities; Justin Webb, Altura Homes; Brandy Parker, CB JENNI Homes; Earl Williams, Earl Williams & Associates; Brian Webster, KWA Construction; Tiffany Acree, StrucSure Home Warranty; Bill Deal, Bonded Builders Warranty Group; Lisa Carroll, Southwestern Carpets; Jim White, OmniView Window & Door; Dave Hambley, Morrison Supply; Cole Baker, BMC; James Nelson, Alliance Bank; and Phil Smith, The Bath & Kitchen Showplace.

Other 2015-2016 directors are Kelly Hoodwin, Altura Homes; Greg Dawson, Drees Homes; Les Owens, LRO Residential; Jennifer Johnson, The Shaddock Companies; James Cook, Johnson Supply; Richard Miller, Supreme Lending; and Doug Bowerman, Affiliated Bank.

Additionally, the presidents of Dallas BA divisions and chairmen of councils will serve on the Board. These are Marc Kleinmann, Bauhaus Custom Homes, Dallas Division; Cole Baker, BMC, North Dallas/Collin County; Greg Paschall, Intex Electrical Contractors, Metro East Division; Michael Phillips, ProSource Wholesale Floor Covering, Denton County Division; Gregory Loudon, GOLOUDON, Remodelers Council; Randy West, Texas Andersen Homes, Green Built Texas; Brian Webster, KWA Construction, Multifamily Builders Council; and Audrey Beard, Neighborhood Management, Sales & Marketing Council.

Chairs of certain committees will also serve on the Board. These are HOMEPAC, Matt Robinson, Walton Development & Management; Ambassadors, Bob Hafer, HomesUSA; Education, Barry Hensley, Hensley Premier Builders, and Kevin McLain, Dow Building Solutions; Government Relations, Michael Turner, Classic Urban Homes; Communications, Tom Greico, Greico Modern Homes; Membership, Bob Cresswell, Cresswell Enterprises;

Retention, Marvin Schneider, Stewart Title; Nominating, Jeff Dworkin, JLD Custom Homes; Spike Club, Geanie Vaughn, Lee Lighting; and Volume Builders: Mike Jobe, Drees Homes.

The Association's Honored Life Directors and Past President Life Directors are permanent members of the Board. A complete list of Life Directors can be found on DallasBuilders.com or in your printed Membership Directory.

Partnership opportunities are available for this event. Contact Misty Varsalone at 214-615-5012 for details.

Partners to date are Johnson Supply, StrucSure Home Warranty, Supreme Lending, Electrolux Major Appliances, First American Title of Texas, Cassity Jones Lumber, Texas Door & Trim, Fox Energy Specialists, MLAW Engineers & Consultants, Altura Homes, Cornerstone Roofing, First Texas Homes, Tim Jackson Custom Homes, Mishler Builders, Walton Development, JLD Custom Homes, Alliance Bank, Wynne/Jackson Inc., Conine Residential Group, Cresswell Builders and Longacre Construction.

Groundbreaking for Sgt. Holcomb

continued from page 1

"We're so very blessed to be here and be a part of this community," said Sgt. Holcomb. "We're shown so much love and support, and we're just so overwhelmed. Most of all, I'd like to thank my wife. She's been my rock through all of this. The military spouse is the toughest of them all, not the military soldier. She has to keep it together when you're deployed, and if it wasn't for her I probably wouldn't be here."

This is the third project for combat wounded veterans and widows of fallen soldiers that the Dallas Builders Association has undertaken in partnership with Operation Finally Home.

"This particular endeavor is a long term one for us," said Dallas BA Executive Officer Phil Crome. "This is something that we're so honored to be a part of. Along with what we do for our veterans, just how it has galvanized our membership and having the opportunity to provide the American dream for folks who have sacrificed so much to protect the American dream, that's one of the highest callings I can think of in this industry."

Mike Mishler of Mishler Builders, Inc., who will construct Sgt. Holcomb's custom home, and Ronnie Lyles with Operation Finally Home each spoke on how the project has garnered the support of many throughout the community, with close to 100 percent of all the materials having been donated for the Holcomb family's future home.

"It's a good way that we can give back to all of those who give so much



to us," Mishler said. "There are so many people serving overseas and right here in our country for us and so we just need to take care of them, and this is one of the ways that we can do that."

"It takes a lot of people; this is basically a 21st century barn raising where we're calling on people who have expertise, and their trades and their supplies, to be a part of this, so at the end of the day we are actually providing a mortgage-free home to a

true American hero," Lyles said. "We couldn't do it without the community coming together."

According to Mike Mishler, the Holcomb family can expect to move into their new home in early 2016.

Other guest speakers of the event included Rockwall County Commissioner Lee Gilbert, McLendon-Chisholm Mayor Gary Moody and Michelle Zook, veteran services liaison of Congressman John Ratcliffe.

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That means unbiased recommendations, not influenced by product suppliers.

Stellar Home Theater and Beyond hosts After Hours



Dallas BA President Frank Murphy, Wynne/Jackson Inc., wins a Sony blu-ray player, presented by Shane Bala of Stellar and Membership Chairman Jeff Dworkin.



Joy Ziminskas, Summit Funding, also won a Sony blu-ray player.



Jeff Dworkin and Shane Bala congratulate door prize winner Steve Flores, Steve Arron Custom Homes, who also received a Sony blu-ray player.



Phil Grindstaff, Ridgeview Timberworks LLC, won a Sony blu-ray player.



Another Sony blu-ray player went to Bill Deal, Bonded Builders Warranty Group.



Barbara Bynum, John P. Bynum Construction, won Sonos speakers.



Steve Warren, American Title Assurance of Texas, was the winner of a TP-LINK 8-port desktop switch.



Bob Cresswell, Cresswell Enterprises (and his "nephew" Bentley) won a large TV mount with installation.



A large TV mount with installation also went to Teresa Staggs, KJ Custom Screens & Designs.



Armando Ramirez, Supreme Lending, also won a large TV mount with installation.



TW Bailey, Bailey Family Builders, received Klipsch outdoor speakers.



The final door prize, Klipsch outdoor speakers, went to Travis Manor, LGI Homes.



HomePAC of Greater Dallas Builders Dinner

Tuesday, October 6, 2015
SubZero/Wolf Showroom
3707 Lemmon Ave, Dallas
6 - 9 p.m.

\$100 per person/\$150 with guest

To register, contact David at David.Lehde@dallasbuilders.com

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Two Federal Agency Rule Changes That Impact You Now

David Lehde
Director of
Government
Affairs



Over the past year, the Dallas Builders Association worked to make members aware of two federal agency rule changes that will have an impact on the way builders, developers and industry partners do business. Both of those rules now hit closer to home as the effective dates for the rules are now upon us.

Members are likely aware of the Association's advocacy efforts regarding the Environmental Protection Agency's and the U.S. Army Corps of Engineers' (the agencies) new definition of "waters of the U.S." under the Clean Water Act. This rule became effective on Aug. 28. On May 4 of this year, the Occupational Safety and Health Administration (OSHA) released the final rule for Confined Spaces in Construction. This rule became effective on Aug. 3 of this year; however, OSHA announced postponement of enforcement, for those making a good-faith effort to fulfill training and compliance requirements, until Oct. 2. Below are highlights of how the regulations impact our industry.

OSHA Confined Spaces in Construction Rule

On May 4, 2015, OSHA issued the final rule on Confined Spaces in Construction. As mentioned, the rule went into effect on Aug. 3, with an enforcement date of Oct. 2, based on the aforementioned stipulation. The rule has multiple new requirements and applies to a wide range of employers, including general contractors and developers.

Aptly named, but overreaching in application, the rule is aimed at employee safety in confined spaces: work areas that are not designed for continuous occupancy and may be difficult to exit in the event of an emergency. That scope can be stretched to regulate attics, tanks, stormwater drains, water mains, crawl spaces, heating, ventilation, air-conditioning ducts and pits. Basically, an area large enough for a worker to enter that has limited means of entry and/or exit.

The rule includes requirements for a permit-required confined space when it has one or more of the following characteristics:

- Contains or has a potential to contain a hazardous atmosphere;
- Contains a material that has the potential for engulfing an entrant;
- Has an internal configuration such that an entrant could be trapped or asphyxiated by inwardly converging walls or by a floor that slopes downward and tapers to a smaller cross-section; and/or
- Contains any other recognized safety or health hazard.

As part of its general rules, the Confined Spaces standard requires employers to evaluate the jobsite to identify confined spaces and develop a written program and permitting system for permit-required confined spaces. In addition to controlling physical hazards, employers must also conduct monitoring for atmospheric hazards in the permit-required areas. That could include the use of monitoring devices because, in the case of atmospheric monitoring for certain gases and vapors, the monitoring must be continuous. There is also a requirement to provide training for confined space entrants, attendants, supervisors and emergency duties.

As mentioned above, OSHA has postponed enforcement until Oct. 2 if the employer is using a good-faith effort to fulfill training and compliance requirements. OSHA evaluates that effort based on whether the employer has at least scheduled employee training, has obtained or ordered necessary equipment,

and has engaged in additional efforts to educate and protect workers when it comes to confined space hazards.

NAHB has drafted a fact sheet that summarizes the rule, its application and requirements. The fact sheet can be viewed in the blog under the "Advocacy" tab on the Dallas BA website; under the post dated Aug. 18 (What Builders and Subcontractors Need To Know About OSHA's Confined Spaces Rule). A link to OSHA's final rule is also listed.

Just how lengthy and complicated is the rule? NAHB's summarized fact sheet is five pages long.

"Waters of the U.S."

Note: On Aug. 27, a federal judge in North Dakota granted a preliminary injunction against the "waters of the U.S." rule just hours before it was to go into effect, citing that the 13 states suing to stop the rule had a "substantial likelihood of success." However, a defiant Obama administration is taking the position that the Judge's order only applies to the 13 states that requested the injunction, and that the rule will be enforced in other states. While Texas has joined suit with others against the rule, it was not one of the 13 states in the judge's order.

A major issue for builders, developers and property owners is the new definition of "waters of the U.S." (WOTUS) under the Clean Water Act (CWA). The rule dramatically increases areas that can be claimed "waters of the United States" to include mudflats, isolated ponds and stock tanks and even man-made ditches, regardless of flow direction and rate.

The rule became effective on Aug. 28. And while more than 30 states have filed lawsuits against the rule, due to the EPA's avoiding regulatory requirements in its drafting, now that it is in effect, builders and developers will need to be aware of how it impacts them. Land development and home building involve earth moving activities. The CWA requires landowners to obtain a federal permit for activities that result in the discharge of dredged or fill material into WOTUS. Obtaining those permits are costly and cause huge delays.

If you fail to obtain the proper permit under the CWA, you could face fines of \$37,500 per day from the time the discharge occurred.

Previously, features such as isolated ponds, wetlands and even dry channels that only get small water flow in times of heavy rain were only jurisdictional if the government could prove a significant nexus to downstream waters. Now, those features have a much greater likelihood of falling under automatic jurisdiction due to the new regulatory definitions regarding tributaries and adjacency.

NAHB has drafted an outline to inform members what they need to know in preparing to comply with the "waters of the U.S." re-definition. The information can be viewed in the blog under the "Advocacy" tab on DallasBuilders.com; under the post dated Aug. 28 (New Definition of "Waters of the U.S." Becomes Effective Aug. 28).

Members who have questions regarding the Confined Spaces in Construction rule or the WOTUS redefinition can get more information via NAHB's online tool kits on both issues. They can also contact the Dallas BA Director of Government Affairs at David.Lehde@dallasbuilders.com.

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Seminar focusing on new TAB builder contracts scheduled for Oct. 22 Dallas Builders Show

Builder will win trip to Bahamas!

The Oct. 22 Dallas Builders Show will begin with a seminar focusing on new TAB Contracts. Unlike other contracts packages, TAB’s package reflects the most recent mandates coming out of the 2015 Texas Legislative Session and case law updates, in addition to a new design-build contract and architect addendum. As always, the package will also be updated to include needed clarifications, various improvements and greater ease of use.

The seminar, led by Don Shelton of Bush Rudnicki Shelton, will be held at the Plano Centre located at 2000 E. Spring Creek Pkwy. In Plano from 10 a.m. until 1 p.m. Lunch will be included. The seminar fee is only \$30 for Dallas BA members and \$40 for non-members.

“The TAB contracts are essential for every Dallas BA builder and remodeler member,” said Executive Officer Phil Crone. “They can save you thousands in legal fees and are updated to include mandatory disclosures that came from the most recent legislative session.”

The 2015-2017 Texas Residential Construction Contracts Package will be available for builders and remodelers Sept. 1, 2015. The price will be \$299.99 plus tax through Dec. 31, 2015. To purchase and access the contracts

online, visit www.TexasBuilders.org.

The Dallas Builders Show, which features dozens of Dallas BA member vendors and hundreds of attendees, will begin immediately after the conclusion of the class.

Admission to the Dallas Builders Show will be included free of charge to all builders who are registered for The Dallas Builders Show. Regular admission to The Show is \$10 online in advance and \$20 at the door.

Builder Prizes!

One lucky builder member and a guest will win a five-day, four-night stay (Feb.25-29) at the all-inclusive Melia Nassau Beach Hotel in the Bahamas! Airfare is included. Lee Lighting and Bonded Builders Warranty Group are providing this non-transferable trip that coincides with the Dallas BA’s annual membership recruitment appreciation trip.

All builder members of the Association will also be automatically entered into a drawing for the \$2,000 jackpot. Builders who register by Sept. 14 will double their chances of winning. Builders must be present at the time the jackpot drawing is conducted. Visit DallasBuildersShow.com for details.



Membership recruiters are going to The Bahamas in February!

Become a part of the Dallas Builders Association’s 20-year tradition by joining Association membership recruiters on their annual membership trip. This year’s trip is again partnered by Lee Lighting and Bonded Builders Warranty.

Any member who recruits 10 or more members, between Nov. 1, 2014, and Oct. 31, 2015, and maintains an annualized retention rate of 50% of previous year recruits, will be awarded a fantastic 5-day trip to Nassau Beach, The Bahamas with fellow Dallas BA members.

Take a guest along at no cost by recruiting 20 new members, or participate in the “buy-on” by reducing the cost of the second trip, based on the number of members recruited.

This all-inclusive vacation will be held at the Melia Nassau Beach Feb. 25-29. Located on the

stunning Cable Beach, with its fine, white sand and turquoise waters, the Melia Nassau Beach Hotel is close to shops, restaurants and night spots, and is the ideal base for discovering an authentic tropical paradise and one of the top tourist destinations in the world.

It includes three outdoor pools with waterfalls facing the sea, a free, fully equipped 24-hour gym, and various dining venues.

Contact Director of Membership Amy Kirk, to get started on your trip! She can be reached at 214-615-5004, or amy.kirk@dallasbuilders.com.

Bonded Builders provides new home and remodeling warranties designed to protect builders from catastrophic loss. They create flexible, innovative, and unique programs that let builders get back to building and selling, while minimizing warranty risks and costs. Bonded Builders is an active voice in the building industry, bringing together the interests of consumers and builders, to protect the dream of home ownership.

Lee Lighting is part of Progressive Lighting, Inc., a family-owned business with a 52-year history. As the largest chain of residential lighting showrooms in the Southeastern U.S., the company has a national reputation for elegant and unique lighting fixtures, superior value and unparalleled customer service.



Designation classes offered in Sept. & Oct.

On Sept. 24 Dallas BA will offer the NAHB accredited Design/Build course. In this class students will gain an insight into the benefits of planning the design to incorporate into the build. By doing this, builders and remodelers are better equipped to market and communicate with their prospective clients. If your company is not currently offering a design/build concept, this course will help you better determine if this service would benefit your business.

One of the most popular certified designations NAHB offers is the Certified Green Professional (CGP). This designation was created to help building industry professionals incorporate environmentally friendly building principles and products into homes at an affordable price.

The Dallas BA is conveniently offering Green Building for Building Professionals as a two-day course on Oct. 7 and 8.

To graduate with a CGP, students are required to complete this two-day course and a third course titled Business Management for Building Professionals being offered on Dec. 9.

Attendees will be able to complete the entire CGP designation and graduate before the New Year. If you would like more information about NAHB designation courses please contact Sheena Beaver at sheena.beaver@dallasbuilders.com or by phone at 214-615-3881.

These designation classes and others are offered in partnership with StrucSure Home Warranty. Additional partners are Dow Building Solutions and Shoot2Sell Photography.



The Dallas Builders Show is a premier opportunity to showcase your products and services to a wide variety of residential construction professionals ranging from single-family builders of all volumes and price-points to remodelers and multifamily contractors.

THURSDAY, OCTOBER 22, 2015

10 AM TAB CONTRACTS CLASS (INCLUDES LUNCH)

Builders get free admittance to The Show with contracts class registration

1 PM OPENING SESSION

3 PM - 8 PM EXHIBIT HALL OPENS

PLANO CENTRE

2000 EAST SPRING CREEK PKWY, PLANO

Double Your Chances to Win the \$2,000 Jackpot!

All Dallas BA Builder members in attendance will have their name put in the drawing. Register for the Show by Sept. 14 and DOUBLE YOUR CHANCES! Winner must be present at time of drawing.

***EXHIBITOR BOOTHS: \$400**

**EXHIBITORS MUST BE MEMBERS OF THE DALLAS BUILDERS ASSOCIATION. 10X10 BOOTH INCLUDES: 8' SKIRTED TABLE, SIGN, PIPE AND DRAPE, TWO CHAIRS AND TRASH CAN.*

REGISTRATION:

TICKETS: \$10 ONLINE/\$20 AT EVENT

ALL TICKET PROCEEDS BENEFIT OPERATION FINALLY HOME

For more information or to register now, please visit DallasBuildersShow.com.

ARC Awards name winners in 50+ categories

Presented by Bonded Builders Warranty Group

Best Kitchen Remodel \$50,000 - \$75,000
LRO Residential

Best Kitchen Remodel \$75,000 - \$100,000
Hatfield Builders & Remodelers

Best Kitchen Remodel Over \$100,000 - TIE
USI Design & Remodeling

Best Bathroom Remodel \$35,000 - \$50,000
Hatfield Builders & Remodelers

Best Bathroom Remodel Over \$75,000
Key Residential

Best Outdoor Living Space Remodel
Cresswell Builders

Best Wine Room Remodel
Wine Cellar Specialists

Best Addition
Creative Architects

Best CAPS Remodel
Key Residential

Best Whole House Renovation Under \$500,000
USI Design & Remodeling

Best Whole House Renovation \$500,000 - \$1 Million
Cresswell Builders

Best Whole House Renovation Over \$1 Million
Desco Fine Homes

Best Master Suite
Veranda Designer Homes

Best Kitchen Under \$1 Million
Mike Blake Custom Homes

Best Kitchen \$1 Million - \$1.5 Million
Veranda Designer Homes

Best Kitchen \$1.5 Million - \$2 Million
Tim Jackson Custom Homes

Best Kitchen Over \$2 Million
Alford Homes

Best Interior/Foyer
NorthStar Luxury Homes

Best Curb Appeal Under \$500,000
Victor Myers Construction

Best Curb Appeal \$500,000 - \$1 Million - TIE
LeComte Homes

Best Curb Appeal Over \$1 Million
Alford Homes

Best Townhome or Condo
LeComte Homes

Best New Home Under \$1 Million
Classic Urban Homes

Best New Home \$1 Million - \$2 Million
Tim Jackson Custom Homes

Best New Home Over \$2 Million
Alford Homes

Best Architectural Design – Modern Under \$1 Million - TIE
Classic Urban Homes

Best Architectural Design – Traditional \$1 Million - \$2 Million
Tim Jackson Custom Homes

Best Overall Interior Design Under \$1 Million
Stonebrook Builders

Best Conceptual Design – Architectural Design
Creative Architects

Best Conceptual Design – Interior Design
Bauhaus Custom Homes

Best Living Room Under \$1 Million
USI Design & Remodeling

Special Thanks to: BMC

Best Living Room Over \$1 Million
Desco Fine Homes

Best Outdoor Living Space
Stellar Home Theater & Beyond

Best Wine Room
Desco Fine Homes

Best Study/Office
Stonebrook Builders

Best Swimming Pool
Classic Urban Homes

Best Unique “Other” Room
Desco Fine Homes

Best Showroom
BMC Design Center

Best Website - TIE
Stellar Home Theater & Beyond

Best Media Room
DeVance AV Design

Best Unique Product Application By An Associate
KJ Custom Screens & Designs

Associate of the Year
Teresa Staggs, KJ Custom Screens & Designs

Remodeler of the Year
Cresswell Builders

Custom Builder of the Year
Classic Urban Homes

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The Thompson Group at Classic Chevrolet
TexEnergy/Tempo Mechanical
Pape-Dawson Engineers
Texas Counter Fitters
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Frisco Wholesale Lumber
Ferguson Bath, Kitchen & Lighting Gallery
The Bath & Kitchen Showplace
StazOn Roofing
MLAW Consultants & Engineers
Lights Fantastic Pro
Southwestern Carpets
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Capital Distributing
Garland Insulating
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Walker Zanger
Legacy Texas Insurance Services
Zetley Distributors
Tri-Tex Cabinets
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John Lively & Associates
D Home



We're moving to the neighborhood!

Showroom Opening Soon in The Colony, TX

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Watch for the ARC AWARDS feature in the November/December issue!

Mishler Reaches 300-Spike Level
Spike Club Chairman Geanie Vaughan of Lee Lighting congratulates Mike Mishler, Mishler Builders, who has recently attained the 300-Spike level. Mike served as president of the Association in 2006 and was awarded the Dallas BA's highest honor, the Hugh Prather Award, in 2013. He is currently serving as Builder Captain for an Operation Finally Home project to build a mortgage-free home for a wounded veteran.



Dallas Division Features Rep. Jason Villalba
Thank you to Texas State Representative Jason Villalba for speaking to the Dallas Division at their Aug. 6 luncheon. From left are Dallas BA Executive Officer Phil Crone, Dallas Division President Alan Hoffmann and Rep. Jason Villalba.

Dallas Metro Building Permit Summary			
Year-to-Date 08/19/2015			
Residential	Permits	Value	Units
Single Family Homes	13,704	\$3,946,453,724	13707
Duplexes & Twin Homes	50	\$14,277,358	100
Apartments & Condos	104	\$490,994,747	9857
Other Residential Structures	252	\$13,780,327	0
Swimming Pools & Spas	2,706	\$113,149,272	0
Alternative Residential Energy	251	\$3,586,440	0
Garages & Carports	125	\$5,332,439	0
Res Rndt, Addn, Int Fin	2,286	\$184,754,579	3
Reroof Residential	119	\$4,893,879	0
Total Residential Const	19,597	\$4,777,223,168	23,667

Dallas Metro Building Permit Summary			
Week 34 - 08/13/15 to 08/19/15 (permits over \$20,000)			
Residential	Permits	Value	Units
Single Family Homes	317	\$73,439,528	317
Demolition	30	\$16,100	0
Footing & Foundation	65	\$386,060	0
Duplexes & Twin Homes	2	\$261,000	4
Apartments & Condos	2	\$800,000	14
Other Residential Structures	6	\$373,885	0
Swimming Pools & Spas	47	\$1,444,116	0
Alternative Residential Energy	15	\$160,485	0
Garages & Carports	2	\$85,374	0
Res Rndt, Addn, Int Fin	51	\$3,676,241	0
Reroof Residential	6	\$168,752	0

Dallas Metro Single Family Builders Year-to-Date 08/19/2015			
Builder	Homes	Value	
1. Lennar Homes	881	\$186,000,129	
2. D R Horton Construction	1038	\$178,695,722	
3. Highland Homes	515	\$172,131,252	
4. First Texas Homes	505	\$171,563,423	
5. DR Horton	521	\$161,521,332	
6. K. Hovnanian Homes	322	\$154,721,835	
7. Pulte Homes	588	\$144,620,201	
8. Benchmark Homes	487	\$142,089,213	
9. Beemer & Shree	1	\$102,030,700	
10. Mosaic Homes Inc	300	\$92,719,852	
11. Daffney Homes, et	242	\$87,591,242	
12. Ted Brothers	162	\$84,582,901	
13. Seaboard Pacific	269	\$84,053,275	
14. Grand Homes	234	\$80,130,567	
15. Lend Lease Homes	241	\$79,497,426	
16. Heritage Homes	211	\$77,443,036	
17. David Weekley	178	\$76,380,788	
18. Holiday Builders Homes	382	\$75,110,154	
19. Seaboard Homes	293	\$73,700,866	
20. American Legend	207	\$68,806,597	
21. Sherrill Homes	112	\$41,889,893	
22. Seifer Homes	187	\$40,406,803	
23. J. Hovnanian Homes	214	\$37,720,287	
24. Merit Partnership	152	\$36,438,489	
25. David Gammon	80	\$33,771,746	
26. Seaboard Homes	76	\$32,869,327	
27. Ryland Homes	85	\$32,662,853	
28. LGI Homes	108	\$28,650,142	
29. Dress Custom Homes	80	\$28,736,149	
30. Ransom Homes	105	\$28,129,576	
31. Hovnanian Homes	107	\$27,326,336	
32. Sunrise Homes	119	\$26,401,138	
33. M Homes	108	\$24,852,563	
34. Windsor Homes	78	\$24,112,081	
35. Seaboard Custom	87	\$23,612,682	
36. M. Givens/Hof	43	\$22,188,486	
37. Durrell Homes	91	\$21,626,872	
38. CB West Homes	111	\$21,610,338	
39. Afford Homes LP	96	\$21,581,322	
40. Rendon Homes	62	\$20,613,892	

Don't Miss the TAB Contracts Class Oct. 22 at The Dallas Builders Show!
The \$30 seminar fee (\$40 for non-members) includes lunch and admission into The Show.
Visit DallasBuildersShow.com for details.

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Here's how to get paid for being a Dallas BA member

Since the Member Rebate Program (MRP) has been offered as a free member benefit, it has provided members a total of \$213,067.00. With 88 members participating in the program in the State of Texas, that is an average of \$2,421.22 going to each builder and remodeler member!

The MRP lets builders and remodelers receive cash rebates for using certain manufacturers' products in the building and remodeling of homes. There are currently 45+ participating manufacturers covering 35+ different product categories. You are likely using many of these products already.

"This program is a no-brainer. It takes 10 minutes a quarter to fill out and you get hundreds back," said Dallas BA Past President and current Membership Chairman Jeff Dworkin. "I have been a member for over 10 years and it seems this is the best kept secret that needs to get out there. No club fees, no cost, just fill out a survey and get a check!"

You can register for the MRP program by completing a simple online form. Once registered,



you are eligible to claim on a quarterly basis. Claims can be made by downloading a new claim form for each quarter, using a customized Excel template, or completing the claim form online.

Registration and claim forms can be found at www.HBArebates.com.

The claiming process is just as simple as registering. Information required by most manufacturers typically include: quantity used, subcontractor or supplier name, and model number.

Receipts are not required! Each claim form will also include your company name, the completed address, and the completion date(s). Once MRP has received your quarterly claim, they will send it to the manufacturers and issue you one lump sum check for all of your rebates!

Nationwide, more than 70% of the builders and remodelers who participated last year received rebates that exceed the amount paid in Association membership dues. Don't leave money on the table! Get the most of your membership by taking advantage of this free member benefit at www.HBArebates.com.

Energy Series continues Sept. 29

This month, the Association's new Energy Series continues its examination of the 2015 energy code changes and how they will impact the housing industry.

On Sept. 29 the Dallas BA's second class in the four-part Energy Series, Airtight Code Requirements, will compare new differences in prescriptive and performance path methods while reviewing the IECC, table R402.4.1.1 checklist.

This course is AIA accredited and will be instructed by Matt Brown of the American Plywood Association and a panel of builder experts. A blower door demonstration by Fox Energy Specialists will also be given.

"All sectors of the industry will be impacted by the change from the 2009 International ECC (IECC) to the much more stringent 2015 code," explains Dallas BA staff Director of Education Sheena Beaver. "The new code is set to make homes 30 percent more efficient and reduce air

infiltration. Building techniques will drastically change in the Dallas/Fort Worth market.

"With the passage of HB 1736 all builders and subcontractors need to educate themselves about how to reach three air changes per hour along with a plethora of energy code changes," she said.

The third class in the series will feature building science expert Doug Garrett with Building Performance & Comfort, Inc. of Austin, who will discuss proper ventilation. This class will ensure you are up-to-date with the new HVAC calculations and are purchasing a legitimate unit size.

The fourth and final class of the series is designed to educate the industry on what cost changes to expect in order to pass inspection. A panel of expert builders will discuss how they market these homes and where they feel money is best spent on products and design.

Register for these classes at DallasBuilders.com.

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Don't golf? Be a lee box partner. Set up a table at the lee box and network with the golfers as they come by.

Early Bird Deadline Sept. 24
\$100 Individuals
\$400 per team

After Sept. 24
\$125 individuals
\$500 team

For more information on this event, please contact Andy Vardoulakis, Director of Member Services at 714.215.5315



Monday, November 2, 2015
10:00 am - 11:00 am Registration/Lunch
11:00 am Shotgun Start

Over 200 golfers expected!
Don't miss out on this partnership opportunity.



WE WANT YOU...

Earn TRIPLE Spike Credits in the Dallas BA September Membership Drive!

Join us in September for the Dallas BA and NAHB Fall Membership Drive. Members can earn Triple Spike Credits for each new Builder and Associate member recruited during the month of September. Recruit a new Affiliate member and earn one Spike Credit.

Mark your calendars for Sept. 14 (11 a.m. – 1 p.m.) and Sept. 16 (9 – 11 a.m.) and meet us at the Dallas BA office for a good, old-fashioned, and fun membership drive. Membership leads will be provided, but we also encourage all participants to bring a list of prospective members. Lots of new member incentives will be offered!

To sweeten the deal, Dallas BA will award the top membership recruiter for September a ticket to our fall recruitment event. Already earned a ticket? Bring a guest!

Contact Amy Kirk at amy.kirk@dallasbuilders.com or (214) 615-5004 to learn more or to reserve your spot today! Please RSVP in advance, as meals will be provided.

Thank You to Our Yearlong Membership Partner



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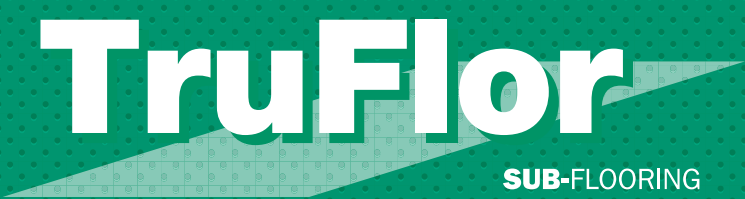
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