

# THE HOME BUILDER

DallasBuilders  
ASSOCIATION

[www.DallasBuilders.org](http://www.DallasBuilders.org)



VOLUME LXX

No. 10

October 2023

## Industry Investors



## BRIEFLY

The Dallas Division meets Oct. 5 to present a Q&A session with new Dallas BA leadership: Executive Officer Gena Godinez and President Adam Lingenfelter. [RSVP](#).

Ted Wilson with Residential Strategies will be featured at the Young Professionals meeting Oct. 11 at Association offices. This event is free for members ages 40 and under. [RSVP](#).

Learn how Dallas BA membership can benefit your business at the Oct. 17 New Member Welcome Breakfast hosted by StrucSure Home Warranty. [RSVP](#).

Professional Women in Building hosts a lunch meeting Oct. 18 at Association offices. The program will feature Mollie Elkman, owner and president of Group Two Advertising and author of *The House That She Built*. [RSVP](#).

## Joe Chamberlain posthumously awarded Hugh Prather Trophy

The Dallas Builders Association has awarded the 2023 Hugh Prather Trophy posthumously to Joe Chamberlain of Caprock Custom Construction. The award is the highest honor bestowed by the Dallas BA and has been presented annually for the past 73 years to a builder, remodeler or developer member who has done the most for the

betterment of the community and the industry as a whole.

The 2023 presentation was made during the Association's Sept. 30 Installation of Leadership held at The Westin Galleria Dallas and presented by StrucSure Home Warranty. Accepting the award on Joe's behalf were his son Chip Chamberlain and [Continued on page 6](#)



*Outgoing President John Porizek, left, presents the official symbol of office, the gavel, to incoming President Adam Lingenfelter of Lingenfelter Luxury Homes.*



*Son Chip Chamberlain and wife Kay Chamberlain accept the Hugh Prather Trophy on behalf of the late Joe Chamberlain of Caprock Custom Construction at ceremonies held Sept. 30 in Dallas.*

## Wounded veteran Samasoni Lelea and family to receive mortgage-free home

Operation Finally Home, the Dallas Builders Association and Garvey Homes, along with the City of Irving and NEC, surprised U.S. Army Sergeant First Class Samasoni Lelea and his family during a special groundbreaking ceremony Aug. 30 with the news that they will receive a new mortgage-free home.

Lelea is a two-time Purple Heart recipient who served his country for 20-plus years including three active duty deployments to Iraq.

The announcement

came as a complete surprise to Samsoni Lelea and his wife, Anavale, and their family, who were escorted to the homesite by the City of Irving Police Department and the Patriot Guard Riders.

This is the ninth home the Dallas BA has been a part of and the third house being constructed in Irving. By council vote, the City of Irving has donated four lots to Operation Finally Home for first responders and U.S. military veterans. Representatives

[Continued on page 9](#)



*The Lelea family joins in on the official groundbreaking ceremony for their soon-to-be custom home.*



# The HomeFront

## Government Affairs News and Info

David Lehde  
Director of  
Government  
Affairs



## Dallas BA Keeps Sights on Fall Advocacy

### Take Aim on Advocacy

The Association's HOMEPAC Shootout, presented by BGE, Inc., is Oct. 12 and the deadline to register is Friday, Oct. 6. If you are interested in entering a team, you should send in your registration now. The HOMEPAC Shootout, which will be hosted at Elm Fork Shooting Sports in Dallas, benefits both HOMEPAC of Greater Dallas and the Association's Issues Fund.

Registration for the event includes breakfast, lunch, beverages, target clays and the range fee. The event kicks off at 8 a.m. with breakfast and registration, with competition beginning at 9 and wrapping up with lunch and awards about noon time.

Registration and partner information can be found in the event listing under the calendar at [www.DallasBuilders.org](http://www.DallasBuilders.org).

The 2023-24 cycle for HOMEPAC of Greater Dallas began on Oct. 1. Members who invested at the club level are encouraged to renew at that level or even consider moving up. Association members who have not participated should really consider doing so. The reality is, if you're in business these days, you're in politics. For more information about HOMEPAC of Greater Dallas and the HOMEPAC Shootout, contact the Association's Director of Government Affairs at [David.Lehde@DallasBuilders.com](mailto:David.Lehde@DallasBuilders.com).

We expect a very busy upcoming election year, both at the local and state government levels, so it is important we are loaded up and ready to support our industry's advocacy efforts.

### Be Aware

The City of Dallas is in the early phases of discussing proposed ordinance language related to impervious coverage. This would include a

maximum on impervious coverage per single-family lot. Early presentations have included recommendations for a maximum of 40%. Without an exception for flatwork, such a requirement could be a deal breaker for both infill builders and new developments.

Dallas BA presented preliminary concerns about the concept earlier this year, including that such a proposal could disproportionately impact smaller lots, and as a result, lower income neighborhoods. Builders of townhomes would find it difficult to comply with just 50% impervious coverage maximums if such an ordinance is not drafted very carefully.

The Association also voiced concern over what would qualify as permeable coverage, as well as provisions that would impact setbacks and garage locations. The requirement is currently proposed for the front yard of lots.

In Northlake, an ordinance resulting in a \$1,000 fee related to the application for a release from the town's extraterritorial jurisdiction was approved by the town's council on Sept. 14. Dallas BA opposed the ordinance due to the impact that type of fee could introduce to housing affordability, especially for families who may choose to build a home on their own land.

Northlake has indicated that the ordinance is in response to recent law enacted after the approval of Senate Bill 2038 during the recent Texas legislative session. That bill made significant changes to the laws related to property located in a city's ETJ, offering the process for an owner of land in that ETJ to petition to have the property released.

At the Association's urging, the town council did provide information

that any fee resulting from the ordinance was not calculated based on the costs related to any possible election process. Dallas BA had reminded the council that the state statute requires that the municipality shall pay for the costs of holding an election that is ordered on the question of whether to release an area from said municipality's ETJ.

After Dallas BA requested clarification regarding the services being provided that would result in the fee, the town offered that it was in relation to the costs to verify the property ownership and the changing of the town's maps.

We will continue to monitor this issue in Northlake and other areas.

Builders and developers in Grayson County should be aware of the county's recent amendments to its subdivision regulations. Dallas BA

is concerned with a requirement that enforces lot widths. The Texas Local Government Code only allows a county to adopt reasonable lot standards for minimum lot frontages on existing county roads. However, the county's regulation contains language that could give broader application. The Association has sought clarification from the county.

Builders and developers who observe area counties and municipalities introducing regulations that may be in response to recently passed state legislation are encouraged to contact the Association.

### Save the Date

The next Government Relations Committee meeting is Oct. 19. Until then, please register for the HOMEPAC Shootout. It will be a good way to relax and help take aim on advocacy.



Presented by **BGE**

**Benefiting the Dallas BA's HOMEPAC**  
**Thursday, October 12, 2023**  
**8 a.m. - 2 p.m.**  
**Elm Fork's Woods & Meadows courses.**

Individual Shooter\* – \$150

Team of Four Shooters\* – \$600

Registration fees include breakfast, lunch, beverages, 100 sporting clay targets and range fee. Shooters must bring their own shotgun (12 or 20 gauge), ammo (100 rounds) and eye and ear protection. Elm Fork's Pro Shop has shotguns for rent and ammo for purchase if needed.

\*Only PERSONAL or NON-CORPORATE checks or charges may be accepted by HOMEPAC of Greater Dallas.

**[REGISTER](#)**

Representing The Interests of the Home Building, Multifamily Construction and Remodeling Industry in the Greater Dallas Area

**THE HOME BUILDER**

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**BARCIE VILCHES**, Editor



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# Upcoming Classes: October & November

Presented by 

## 2023-2025 TAB Contracts Class - Oct. 10

The Bush Rudnicki Shelton Law Firm will offer guidance on the updates to the 2023-2025 Texas Association of Builders contracts package, which was released Sept. 1. Contracts are available now through [TexasBuilders.org](https://TexasBuilders.org) for \$499 plus tax.

The 2023-2025 contracts include changes from the past legislative session that reflect the most sweeping consequential changes to Texas residential construction law in last 30 years.

The contract package includes legislatively mandated requirements specific to Texas, the absence of which could result in dire consequences for builders' businesses.

This class is open to both builders and associates.

Time: 10 a.m. to 12:30 p.m.

Cost: \$35 Member/ \$45 Non-Member

[Register for 2023 Contracts Class.](#)

## The Budget & Financials: Managing a Better Business Series - Nov. 1

Better understand the financial and operational management for the health of your business.

The class will cover profitability, expenses and cash flow, along with identifying specific operational objectives.

Class Topics:

- Financial management;
- Operational management; and
- Risk management.

Master Instructor Donny Mack, CAPS, CGP, CGR, GMB, with Beaver Builders/Mac Professionals will teach this class.

Time: 10 a.m. to 1 p.m.

Cost: \$35 Member/ \$55 Non-Member

[Register for Budget & Financials Class.](#)

## Human Resources: Managing a Better Business Series - Nov. 29

Get the right people on board by better understanding personality types and how to clearly communicate.

Master Instructor Donny Mack,

CAPS, CGP, CGR, GMB, will discuss personal styles and effective performance.

Topics will include:

- Hiring;
- Training;
- Managing; and
- Motivating.

Time: 10 a.m. to 1 p.m.

Cost: \$35 Member/ \$55 Non-Member

[Register for Human Resources Class.](#)

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**Golfer Fees**  
**\$150 individual**  
**\$600 team**

*For more information on this event, please contact Gena Godinez at 214-624-3178.*

## 2023 Dallas BA Open Golf Tournament



**Monday, November 6, 2023**

**9:00 am Registration**

**10:00 am Shotgun Start**

**280+ golfers expected!**

**Don't miss out on this  
partnership opportunity.**

# Chamberlain awarded Hugh Prather Trophy

*continued from page 1*

his wife of 36 years and business partner Kay Chamberlain.

The award was named for the Association's first president, Hugh Prather, in hopes that his principles would serve as a guide for future generations of builders. It is not meant to be simply a "Builder of the Year," but something more that reflects credit to the building industry.

Past recipients include homebuilding icons such as Dave Fox, W.W. Caruth Jr., Bob Folsom, Fred Roach, Kent Conine, Tommy Ford, N.D. Hopkins and Harold Pollman, among others.

2022 Prather recipient Alan Hoffmann of Hoffmann Homes presented the award.

Chamberlain served as the Dallas BA's 70th president in 2013, in the midst of some challenging transitions for the Association as it was working to push through the impacts of the Great Recession and get back on to a firm financial footing.

"He approached his role at the Dal-

las BA with the same dogged determination that saw him through some of the Vietnam War's most intense combat and that led to several successful business ventures in the decades that followed," said Hoffmann.

Joe served in the U.S. Marine Corps from 1968 to 1971, coming back from Vietnam with a newfound understanding of the importance of service in life, as well as an overall sense of purpose and a strong drive to succeed.

After his honorable discharge, Chamberlain got his real estate license and began building HUD Homes in Gilmer, while he attended college. He had gotten his start in construction when he was still at Bryan Adams High School, working with multifamily builder K.K. Stanfield near Fair Park.

1976 was a busy year for Joe; he married high school sweetheart Kay, studied electrical engineering at Texas Tech and started a company that would become a Top 20 Five Star Distributor of GE Mobile Communications operating in 52 counties.

After 15 years he sold the company and retired and did what most people only dream of doing — he and Kay bought a 60-foot yacht and for the next three years sailed along the Atlantic Coast and in the Caribbean, winning the Caribbean 1500 twice. During that time, they spent only one night off the boat, even weathering Hurricane Gordon.

In 1998, Joe hung up his captain's cap and moved back to Texas, where he taught electrical engineering for both Rockwall High School and Collin County Community College for the next four years.

Caprock Custom Construction was formed in 2001, designing and building custom homes in the Rockwall/Heath area. The company has been a member of the Dallas BA since 2002, and Joe was a strong believer in the importance of maintaining the venerable heritage of the Association while securing a vibrant future.

He served as president of the Metro East Division, where he was actively involved in the group's Cars for CASA

project.

At the state level, Joe served as Area I Vice President from 2014 to 2016. He was a trustee of the TAB political action committee and served on its Government Relations Committee for three years. Nationally, he was an NAHB director and a Gold Key Member of BUILDPAC.

Chamberlain was also very civically involved. He served two terms as a City of Heath councilman, was a Planning and Zoning Commissioner and served on the Lake Ray Hubbard Takeline Committee. His family donated the land for Heath's Amy Parks — Heath Elementary School; Heath's Public Works facility is situated on his family homestead. Other involvement included the Rockwall Men's Republican Club and the Rockwall Chamber.



## Leadership Installation held Sept. 30 in Dallas



*Lisa Lingenfelter swears in her husband Adam Lingenfelter as president of the Dallas Builders Association during ceremonies presented by Struc-Sure Home Warranty on Sept. 30. He became the Association's 81st president.*



*Executive Officer Gena Godinez recognizes Director of Government Affairs David Lehde for 10 years of dedicated service to the Dallas BA. Also recognized was Director of Communications Barcie Vilches, 40 years.*



*Gena Godinez presents outgoing president John Porizek with a token of the Association's appreciation for his service: a framed and autographed Ernie "Mr. Cub" Banks jersey.*

### Installation Partners

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TIM JACKSON	JOHN PORIZEK
CAROL LONGACRE	MICHAEL TURNER



# Installation of Leadership held Sept. 30



## StrucSure Home Warranty Named Clyde J. Anderson Associate of the Year

Tiffany Acree accepts the Clyde Anderson Associate of the Year award for 2023 on behalf of StrucSure Home Warranty. StrucSure's investment in the Dallas Builders Association is unmatched. In addition to being an industry investor, they are the yearlong education and membership partner, the title partner for the McSAM Awards and the Installation of Leadership, and much more.



Dallas BA's senior officers take the oath of office: Tiffany Acree, StrucSure Home Warranty, Associate Vice President; Matt Walls, Winston Custom Homes, Vice President/Secretary; and Kelly Hoodwin, Altura Homes, First Vice President. Treasurer James Falgout was unavailable for the photo.



The Association Board of Directors and the Boards of its divisions and councils are installed en masse.



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## Evans Is Six-Time Shorty Howard Award Winner

Misty Varsalone with Classic Urban Homes presents the 2023 Shorty Howard Trophy to Donnie Evans of Altura Homes. Donnie was the top recruiter for the past 12 months, bringing 27 new members into the Association. This is the sixth time he has claimed this honor. Donnie is the current president of the Texas Association of Builders and also a Dallas BA past president and Hugh Prather Award recipient.





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9:00 - 11:30am  
Program



Dallas BA Member: \$25  
Non-Member: \$35

**James Tobin**  
President & CEO  
National Association of Home Builders



**Phil Crone**  
Vice President  
Leading Builders of America



Phil Crone will touch on the political and regulatory challenges facing housing across the country and the impacts they may have on Texas and the Dallas Fort Worth market.

Jim Tobin will speak about the recent elections and their impact on the building industry.

Construction Monitor				Dallas Single Family Builders Year-to-Date 09/20/2023		
Dallas Building Permit Summary Year-to-Date 09/20/2023				Builder	Homes	Value
<b>Residential</b>	<b>Permits</b>	<b>Value</b>	<b>Units</b>	1 Highland Homes	594	\$206,340,791
Single Family Homes	12,864	\$3,750,262,498	12863	2 Bloomfield Homes	523	\$156,970,402
Duplexes & Twin Homes	210	\$50,796,846	420	3 First Texas Homes	454	\$140,460,001
Apartments & Condos	358	\$3,209,126,964	41235	4 K Hovnanian Homes	293	\$97,303,976
Other Residential Structures	1,061	\$34,262,685	0	5 Trophy Signature	314	\$85,537,274
Swimming Pools & Spas	2,213	\$101,753,914	0	6 M/I Homes	240	\$80,892,541
Garages & Carports	236	\$8,829,548	0	7 Lennar Homes	341	\$79,080,678
Res Rmdl, Addn, Int Fin	4,231	\$215,623,009	0	8 Dr Horton-Texas Ltd	268	\$76,554,392
Reroof Residential	929	\$38,627,744	0	9 CB Jeni Homes	207	\$69,903,921
<b>Total Residential Const</b>	<b>22,102</b>	<b>\$7,409,283,072</b>	<b>54,538</b>	10 David Weekley	165	\$58,670,404
<b>Dallas Building Permit Summary</b>				11 D R Horton	230	\$46,366,681
Week 38 - 09/14/23 to 09/20/23 (permits over \$5,000)				12 Landon Homes	161	\$43,114,700
<b>Residential</b>	<b>Permits</b>	<b>Value</b>	<b>Units</b>	13 Hallmark Land	93	\$41,338,278
Single Family Homes	617	\$177,299,469	617	14 Drees Custom Homes	91	\$40,986,453
Demolition	15	\$70,803	0	15 History Maker Homes	115	\$40,118,094
Grading & Dust	7	\$60,000	0	16 Toll Brothers Inc	86	\$39,429,772
Footings & Foundation	92	\$376,340	0	17 Dr Horton	133	\$38,977,316
Other Residential Structures	65	\$1,033,139	0	18 Perry Homes	107	\$38,579,032
Swimming Pools & Spas	91	\$4,591,456	0	19 Pulte Group	121	\$36,523,405
Garages & Carports	8	\$120,000	0	20 M/I Homes of Dfw	80	\$36,501,035
Res Rmdl, Addn, Int Fin	136	\$9,946,734	0	21 MHI Partnership	77	\$34,812,877
Reroof Residential	31	\$1,075,069	0	22 LGI Homes	189	\$34,512,630
<b>Total Residential Const</b>	<b>1,062</b>	<b>\$194,573,008</b>	<b>617</b>	23 First Texas Homes	73	\$34,097,119
				24 Taylor Morrison	88	\$32,720,413
				25 Meritage Homes	153	\$29,476,540
				26 Shaddock Homes	87	\$28,566,538
				27 Beazer Homes	84	\$28,190,192
				28 Ashton Woods Homes	137	\$27,661,970
				29 American Legend	69	\$27,505,082
				30 Megatell Anacapi LLC	137	\$27,400,000
				31 Grand Homes	69	\$21,111,656
				32 TSHH LLC	81	\$20,633,124

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# Sgt. Lelea family to receive mortgage-free home

*continued from page 1*

of Operation Finally Home, Garvey Homes, the Dallas BA, NEC and the City of Irving—along with trades, suppliers and members of the community—all joined together to celebrate with the Lelea family. Previous OPFH project recipients Major Eric King, U.S. Navy Hospital Corpsman Third Class Luisa Velez and U.S. Marine Corp Sargent Bob Aiken also attended.

U.S. Army Sergeant First Class Samasoni Lelea is an American Samoa native, from the far eastern village of Ononoa. His passion and desire to make a difference in the world and provide freedom to others led him to enlist in the United States military and protect our country for over 22 years.

Lelea was deployed to Iraq three

times during active duty. During his second deployment, he worked as a platoon sergeant and traveled Iraq in an unarmored Humvee. In 2006, Lelea's truck was hit by an improvised explosive device (IED), and he was thrown about the inside of the vehicle. His gunner sustained shrapnel in his face, and their medic was injured. Lelea sustained a concussion and injured his legs and back. Despite these injuries, Lelea insisted on staying and continuing to fight.

The following year, Lelea's vehicle was hit with an explosively formed penetrator (EFP). His vehicle exploded, caught fire and rolled down the street. Despite his efforts, Lelea couldn't stop the vehicle. After his vehicle came to a halt, Lelea attempted

to assess the situation but passed out and lost all consciousness due to his injuries, waking up later in the hospital. This incident resulted in traumatic brain injury (TBI), post-traumatic stress disorder (PTSD), obstructive sleep apnea, as well as a labral tear in his right shoulder. In spite of multiple injuries, he stayed on active duty as long as he possibly could, but medically retired in February 2020.

For nearly 25 years of military service, Lelea was recognized with a Bronze Star, two Purple Hearts, Meritorious service medal, army commendation medal 3rd award, joint service achievement medal, army achievement medal 2nd award, and many more awards and accolades.

Lelea currently lives with his wife and children in Alaska. After he was stationed at Ft. Hood, he promised his family they would return to Texas one day. As a family, the Leleas enjoy barbecuing, camping and fishing together.

Garvey Homes volunteered to lead the construction of this home a few short months ago. During this time, they have submitted and received approval of a budget, managed the donations and had plans drawn to incorporate the needs of Sgt. Lelea.

The home consists of four bedrooms, three bathrooms, a two-car garage, and is 2,242 square feet. Special Dallas BA 9th Operation Finally Home Project considerations include a smooth transition from the drive to the garage, 36-inch interior & exterior doors, a roll-in shower and many other



**U.S. Army Sergeant  
First Class Samasoni Lelea**

ADA features.

The next steps forward will include a Notes of Love event and the home dedication. Stay tuned for announcements through Association communications.

In the meantime, the Association is accepting material, services and monetary donations for Project #9.

If you have questions about this project, please contact Dallas BA Operations Officer Sheena Beaver at [sheena.beaver@dallasbuilders.com](mailto:sheena.beaver@dallasbuilders.com) or 214-615-3881.

[Please donate to this project.](#)



*Garvey Homes is serving as Builder Captain for the Dallas BA's ninth Operation Finally Home project in Irving.*

## HOME OF THE WEEK ACCEPTING SUBMISSIONS

The Home of the Week presented in partnership with The Dallas Morning News, is open to multifamily builders and land developers in addition to single-family builders. The feature will highlight homes (in all stages of completion), apartment/condo complexes and master-planned communities. These projects will be promoted in both the print and online Dallas News, on DallasBuilders.com and on social media.

**Open to  
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and Land Developers**

This service is FREE to Dallas BA builder members.

**Currently filling feature  
dates August - October**

**INTERESTED?**  
**Contact Holly Pemberton at**  
**214-624-3176 or**  
**[Holly.Pemberton@DallasBuilders.com](mailto:Holly.Pemberton@DallasBuilders.com)**





### SEVEN REASONS YOU NEED TO UPDATE YOUR PROFILE NOW

The centerpiece of the Association's consumer website, DallasBuilders.com, is an interactive builder search tool that allows visitors to find Dallas BA members in the area, price point and style they are looking for. Thousands of potential homebuyers are visiting DallasBuilders.com each month (almost 7,000 in January). Make sure you get seen.



#### Builder Search

**IMPORTANT!** Unless you have entered your information on cities, type of construction, price range and more, whenever a consumer uses these filters in their search, you won't show up.

1



#### Add a Company Description

Let people know all about your company and the products and services you offer by adding both short and long descriptions in your Member Profile. The short description shows up on the search results page and the longer one is visible when someone clicks on your listing.

2



#### Help Visitors Find You

When your website is added to your Member Profile a live link will show up on your listing. And don't forget to add social media links and as many key words as you want. These are used when a visitor uses the Advanced Search option.

3



#### Add Your Logo

Your logo is your company's brand, so it's important that you display it as often as you can. When you add your logo to your Member Profile, it shows up on the search results page and draws visitors' attention.

4



#### Add Photos

Give visitors a sneak peek of the type of homes you build by adding photos to your Dallas BA Member Profile. You can add up to 10 photos!

5



#### It's Easy to Do! And Free!

Simply log in to your member profile to start adding all the elements that will help your company stand out. A step-by-step walkthrough is linked below. Or contact DallasBA staff for assistance.

6



#### Award Winning Website

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[How-To Update Your Member Profile](#)



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# NEW MEMBERS

## BUILDERS

Acker Bradbury Construction  
Dalton Bradbury  
469-383-5939  
BUILDERS - MULTIFAMILY

C3CC  
Bruce Canerday  
945-234-2322  
BUILDERS - REMODELER

Clear Cut Choice LLC  
Jeff Saba  
214-718-7222  
BUILDERS - REMODELER

Edinburgh Custom Homes, Inc.  
John Gilley  
214-336-2228  
BUILDERS - REMODELER

Fontana Homes LLC  
Josue Zapata  
972-201-8050  
BUILDERS - RESIDENTIAL  
Spike: Jerry Parks, Traditional  
Classic Homes

JLCI Homes  
Brian Carrington  
205-249-3372  
BUILDERS - RESIDENTIAL

Monaco-Pinnacle Custom  
Homes  
Greg Smith  
469-767-3880  
BUILDERS - RESIDENTIAL

Plex Roofing & Construction  
Skyler Burchinal  
903-495-1919  
BUILDERS - RESIDENTIAL

River Oak Renovations  
Isaac Martinez  
214-621-8455  
BUILDERS - REMODELER

Rock Estate  
Manny Arias  
214-733-7306  
BUILDERS - RESIDENTIAL  
Spike: Doug Bowerman, Susser  
Bank

Stovall Custom Homes, LLC  
Craig Stovall  
214-802-0719  
BUILDERS - RESIDENTIAL  
Spike: Brett Rather, Noble Clas-  
sic Homes, Inc.

SUSTAINING ASSOCIATES  
DumpStor DFW  
Jeff Rice  
972-464-1111  
AUDIO/VIDEO

HWB Ventures LLC dba Spray  
Foam Genie of Dallas  
Hayden Haucke  
469-223-2617  
INSULATION

McKinney Hardwood Flooring  
Thomas Junker  
214-733-0904  
FLOORING  
Spike: Jeff Halloran, Bravas

SPF Screens and Awnings  
Jenna Berquist  
469-935-4962  
OUTDOOR LIVING

Town Square Mortgage  
Trent Annicharico  
972-292-7600  
FINANCIAL SERVICES

## ASSOCIATES

Aireal Inc  
Harrison Montgomery  
214-989-7477  
DESIGN/ARCHITECTURAL  
SERVICES  
Spike: Meredith Chapman, K  
Hovnanian Homes

Blue Chip Insulation  
Yajaira Rodriguez  
469-322-9555  
INSULATION

Daily Posh Homes  
Adeleke Ademuyewo  
214-883-5271  
MARKETING/PROMOTION-  
AL SERVICES

E2I Solutions, LLC  
Ben McGilton  
817-310-6470  
ELECTRICAL

KAT Fabricators  
Michelle Phelps  
214-327-5975  
MILLWORK

Legacy 3D Roofing and Con-  
struction, LLC  
Mark Dowdy  
682-593-0801  
ROOFING

NTX BBQ Supply  
Michael McKinley  
903-207-8008  
OUTDOOR LIVING

Plex Electric, LLC  
Skyler Burchinal  
903-495-1919  
ELECTRICAL

Red Hot Fire Shop, Inc.  
Tyler Compton  
940-488-5050  
OUTDOOR LIVING  
Spike: TW Bailey, Bailey Fam-  
ily Builders

Simpele LLC  
Kent Freeman  
855-746-7353  
AUDIO/VIDEO

## AFFILIATES/ ADDITIONALS

Acker Bradbury Construction  
Dillon Bradbury  
469-383-5939  
BUILDERS - MULTIFAMILY

First American Title, Builder  
Services Division  
Stephanie Cohen  
480-734-0240  
REAL ESTATE

Highland Homes  
Katie Youngblood  
210-667-3205  
BUILDERS - RESIDENTIAL

HWB Ventures LLC dba Spray  
Foam Genie of Dallas  
Tom Finch  
469-223-2617  
INSULATION  
Spike: Corey Pruitt, KWA  
Construction

Monaco-Pinnacle Custom  
Homes  
John Covelli  
972-670-8091  
BUILDERS - RESIDENTIAL

Simpele LLC  
Tyler Douglas  
714-809-8175  
AUDIO/VIDEO

SPF Screens and Awnings  
Avery Kuschel  
920-371-3096  
OUTDOOR LIVING

Town Square Mortgage  
Laura Juarez  
469-569-5088  
FINANCIAL SERVICES

Town Square Mortgage  
Jose Moore  
901-297-1114  
FINANCIAL SERVICES

Town Square Mortgage  
Eric Rockett  
972-371-5362  
FINANCIAL SERVICES

## Milestone Anniversaries



### US Ecologic - Tempo Mechanical – 20 Years

2023 President John  
Porizek presents Mason  
Stafford with a Member-  
ship Milestone plaque  
recognizing his compa-  
ny's 20 years of continu-  
ous membership in the  
Association.

**50 Years**  
Capital Distributing Show-  
room

**10 Years**  
Garvey Homes - Bob  
Hansen

**5 Years**  
84 Lumber Company -  
Thomas McGee  
Astra Development

Allegiance Title Company -  
Shelley Lancaster  
Chris Dorward Real Estate  
Team-Keller Williams  
Collin College  
King Architectural Metal  
Preserve Cystin Gines  
RESNET  
Stark Homes  
Texas Custom Patios  
The Burke Company

Milestones Presented by:



## Recruiters earn prizes during membership drive



Membership Co-Chair Myra Baginski presents prizes  
to the winners of the recent Membership Drive: Don-  
nie Evans, Altura Homes, 1st Place; John Porizek,  
M/I Homes, 2nd Place; and Justin Webb, Altura  
Homes, 3rd Place.



# Members show their stuff at Trivia Night



Michael Burch, Noah Clements, Kevin Kramer and Maston Stafford with US-EcoLogic/Tempo Mechanical Inc. were the winning team at the Sept. 14 event that celebrated National Associates Appreciation Month.



Prize winner Maston Stafford with US-EcoLogic/Tempo Mechanical



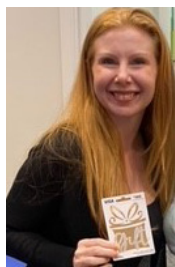
Prize winner Emilie Thalacker with Pella Windows and Doors



Prize winner Kevin Kramer with US-EcoLogic/Tempo Mechanical



Prize winner Roy Homfeld with Tracy's Custom Home Designs



Prize winner Kim Lawrence with Allpoints-Surveying

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**WINSTON**  
Custom Homes

**Mishler**  
BUILDERS INC.

# After HOURS

Hosted By:

The Builder Jackpot will be \$800!

## October 19 | 6pm - 8pm

Enjoy delicious food from Mi Cocina and beverages while networking with fellow industry professionals. This event is free to attend, but advance reservations are requested.  
[www.DallasBuilders.org/calendar](http://www.DallasBuilders.org/calendar)

Door prizes Include: 2 Tickets to Dallas Cowboys vs. Seattle Seahawks on November 30 and more!

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