## HOME BUILDER

Dallas Builders

www.DallasBuilders.org



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## Industry Investors



**VOLUME LXXII** 















# Dallas BA members honored at 2025 TAB Excellence in Leadership

Dallas Builders Association members were among honorees at the Nov. 6 Texas Association of Builders Excellence in Leadership Dinner. TAB celebrated the installation of its 2026 president, inducted three leaders into the Texas Housing Hall of Honor and presented nine "Of the Year" awards at the at the annual event held at the Hyatt Regency Austin.

Chris Lyons, president of HOME by Lyons in Amarillo

Continued on page 3



Corey Ford and Jana Ford McAllister of Tommy Ford Construction, center, join with a host of Dallas BA members and staff who were recognized at the Texas Association of Builders Excellence in Leadership Dinner in November. Details inside.

## **BRIEFLY**

The Dallas Division will hold its next lunch meeting Dec. 3 at Maggiano's Little Italy. Bryan Glasshagel with Zonda will present a 2026 Housing Forecast. Registration closes today.

mark Mortgage
presents an "Economic
Housing FAIRcast" at
the Greater Denton
County Builders Division luncheon on Dec.
17. The division has
moved to a new loca-

Britt Fair with Bench-

tion: the Denton County

Administrative Court-

house. RSVP.

Association offices will be closed Dec. 24, 25, 31 and Jan. 1.



As we approach the close of another remarkable year, I would like to take this moment to reach out with deep appreciation, warm wishes, and heartfelt gratitude for each and every one of you. The Holiday season invites us to pause from our busy routines, reflect on the journey we've shared and celebrate the sense of unity and purpose that binds our community together. It is in this spirit of reflection and gratitude that I address you today.

This Holiday season also reminds us not only of generosity and goodwill, but also of the importance of compassion, connection, and shared purpose. These values shine brightly within our organization, reflected in the way you support one another, rise to meet new expectations, and contribute positively each day. It is this collective spirit that strengthens our mission and makes our community truly exceptional.

As we gather with loved ones during this festive season, may our hearts be filled with joy, peace and renewed hope. I encourage you to take this time to rest, reflect and celebrate — to appreciate the blessings in your lives and to cherish the company of family and friends. May the warmth of the season bring comfort, inspiration and encouragement as we prepare to embark on a new year filled with possibilities.

Thank you for your outstanding contributions, your commitment to excellence, and your ongoing belief in our shared mission. Our members are the life blood of the Association, and your efforts do not go unnoticed.

Thank You all for the Honor to serving as President. My Family and I Wish you a joyful Holiday and a Happy New Year.

Matt Walls, Dallas Builders Association President





# The HomeFront

## Government Affairs News and Info

David Lehde Director of Government Affairs



## 'Tis Always the Season: No Lumps of Coal, Just Results

**Builder and Developer Community Successfully Advocates for Balance** in Parkland Fees

The Dallas City Council on November 5 voted to update the city's parkland dedication and fee-in-lieu ordinance for the first time since the ordinance's inception in 2018. As we did in 2018, the Dallas BA monitored and weighed in on the ordinance to help ensure a balanced approach.

Of key concern were the assessed rates for multifamily development. The original proposal included a fee increase for two-bedroom homes that was counter to housing affordability.

Dallas BA joined a fellow stakeholder in successfully advocating that the fee be lower than proposed. The City Council, with concerns about housing attainability in the nation's ninth largest city, agreed and approved rates for single-family and multifamily that were part of a compromise with the development community.

The Council also agreed to discount multifamily units that are more than two-bedrooms, as the city sees a need for more of those units.

Builders on newly developed lots in Dallas should be aware of the new fees, which can only be assessed for new growth. The updated fee for new single-family homes will be \$1,355.20. One-bedroom multifamily and those with more than two-bedrooms will see a fee of \$677.60, while two-bedroom multifamily homes will see a fee of \$1,016.40.

Builder and Developer advocacy also resulted in language edits related to the Park Director's authority on land dedications and purchases, putting better guardrails on a process that can effectively act like eminent domain.

The ordinance also includes cred-

its for accepted trail heads, providing a better opportunity for credits than what was seen in the original ordinance.

### **Builder Advocacy in the 89th Legislature Already Yielding Relief for Association Members**

Legislation advocated for by the Texas Association of Builders and the Dallas BA is already having an impact in our service area. The City of Princeton voted in November to keep the currently scheduled expiration date of November 30 for its controversial moratorium on building and develop-

The town had already extended the mortarium twice, but recently enacted state law, which increased transparency and added policy guardrails, has set a more reasonable standard that must be met.

HB 2559, by State Representative Jared Patterson and State Senator Paul Bettencourt, was priority legislation of TAB and Dallas BA. HB 2559 requires cities to provide more reasonable notice and opportunities for input from citizens and stakeholders before going to the extreme choice of adopting a moratorium, an action that should only be used in times of necessity and emergency.

The proposed time offers the ability to seek clarifications on what is presented for justification of a moratorium. Under the current statute, questions or the need for clarification can go unanswered before a temporary moratorium automatically takes effect.

This legislation also specifies expiration limits on moratoriums, holding the duration of a moratorium to 90 days and prohibiting a local government entity from adopting a moratorium longer than 180 days, including extensions.

The new law also requires that a plan be provided to address purported shortages or public utility needs before a moratorium can be extended. This would protect property owners from open-ended moratoriums that can and had occurred before the new law became effective.

The Dallas BA has been the tip of the spear on this issue, opposing Princeton's ordinance from the start and raising serious questions about the evidence that was used as a basis for the ordinance.

## Opportunity for All Members to Participate in the Cause

HOMEPAC of Greater Dallas has announced that registration is open for the current cycle.

A core mission of the Dallas Builders Association is advocacy. Successes have included needed code

changes, favorable local tax structure, more efficient permitting processes and protection from harmful ordinances and regulations.

HOMEPAC of Greater Dallas, the non-partisan political action committee, is an essential part of the advocacy program. It provides another opportunity for Association members to participate in their industry's advocacy efforts.

For more information, visit https://dallasbuilders.org/homepac/ or contact the Association's Director of Government Affairs.

"We, remain in Statu quo, and all unite in offering you, & yours, the compliments of the season; and the return of many, many more, and happy ones." – Former President George Washington, in letter to Thomas Law, the husband of the Washingtons' eldest granddaughter



www.texasbuilders.org/contracts-package

HOME BUILDER

Dallas **Builders** 

www.DallasBuilders.org

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**BARCIE VILCHES**, Editor









December 4 6:00-9:00pm

Step into a Winter Wonderland at the Dallas Builders
Association's Annual Christmas Party!
Presented by Andersen Windows and Doors, this year's
celebration transforms into a magical Winter
Wonderland. Enjoy a festive evening with an open bar,
live DJ, photo booth, silent auction and plenty of holiday
surprises. Don't miss one of the most anticipated events
of the season!

Vouv 4445 Sigma Road Dallas, TX



This is a members-only event Fee: \$40 online/\$45 walk-in

Register

We are also accepting donations for the silent auction. Please contact Jasmine.Streete@dallasbuilders.com to donate.





# Dallas BA members recognized at TAB's Excellence in Leadership Dinner in November

continued from page 1

and member of the Texas Panhandle Builders Association, was sworn in as TAB's 79th president. The 2026 Board of Directors and senior officers were installed the following day. Together, they are responsible for guiding TAB's mission, upholding its bylaws, and advancing the association's advocacy for the homebuilding industry. Lyons succeeds Brett Martin, TAB's 2025 president.

TAB's 2026 Senior Officers include:

## ■ First Vice President: Dallas BA Past President Justin Webb, Altura Homes – Rockwall

- Vice President/Secretary: Sam Mezayek, Mezayek Building & Development — Tyler
- Treasurer:Justin MacDonald, MacDonald Companies Inc. Kerryille
- Immediate Past President: Brett Martin, Tilson Custom Home Builders — Houston

More about TAB's 2026 Senior Officers here.

The Texas Housing Hall of Honor, the state's premier recognition for individuals whose vision and service have shaped the Texas housing industry, inducted three distinguished leaders into its 2025 class:

## ■ Tommy Ford – Tommy Ford Construction | Dallas Builders Association (in memoriam)

- Delbert McDougal McDougal Companies | West Texas Builders Association (in memoriam)
- Robert Wood West Texas Land Guys | West Texas Builders Association

More about the 2025 Texas Housing Hall of Honor inductees here.

TAB also presented nine "Of the

Year" Awards recognizing outstanding service and leadership in Texas homebuilding:

## ■ Philanthropist of the Year: Metro East Division of the Dallas Builders Association

- Excellence Under 45: Zach Gavos, Keepsake Custom Homes – Houston
- Excellence Under 45: Austin McKnight, Southern Creek Homes Bryan/College Station
- Association Accomplishment of the Year: Temple Area Builders Association

## ■ Associate of the Year: Atmos Energy

- Developer of the Year: Becky Ullman, Lennar Homes/Friendswood Development Company – Houston
- J.B. Sandlin Builder of the Year: Chad Decker, Decker Custom Homes – San Angelo
- Ted Schlossman Lifetime Achievement Award: Beverly Koehn, Beverly Koehn & Assoc. Inc. – San Antonio
- Ted Schlossman Lifetime Achievement Award: Michael Moore, Ironstone Development – San Antonio

More about the 2025 "Of the Year" award winners here.

At TAB's final 2025 Board of Directors meeting, the association also recognized members and local association staff with Presidential Distinguished Service Awards for exceptional leadership and commitment to strengthening the association and the homebuilding industry.

The 2025 honorees include Dallas BA staff Director of Government Affairs David Lehde and members Ryan and Meredith Joyce, Michael Joyce Properties; Frank Murphy, Wynne/Jackson Inc.; and Johnathan Killebrew, Metro Code, LLC. During

the 89th Texas Legislative Session, these individuals played a critical role in shaping housing policy by testifying before legislative committees and meeting with state leaders, helping lawmakers understand how proposed legislation would affect builders, suppliers and homeowners.

Tyler Hood, James Rudnicki and Don Shelton, all with Bush, Rudnicki, Shelton, PC, were recognized for their contribution to the success of the TAB Promulgated Form Contracts, a collection of more than 100 contracts that is one of the most valuable business tools available to builders.

James Rodriguez, Fox Energy Specialists was recognized for the leadership and insight he has provided as chair of the state Codes & Standards Committee.

Details about the Presidential Distinguished Service Awards here.

The dedication demonstrated by TAB's officers, Hall of Honor inductees and award recipients continues to set the benchmark for excellence in Texas homebuilding and serves as an enduring example of industry leadership and service.



## Community Connection

We are thrilled to announce that we have moved to a new location in Texas! This strategic decision is not just about changing our address; it is about providing better service, enhancing accessibility, and ensuring that we meet the demands of our valued customers.



Cars for CASA
co-founders Doug
Bowerman of
Susser Bank and
Dave Hambley of
Lee Lighting accept
the Philanthropist of
the Year Award on
behalf of the Metro
East Division.

# DBA Education Committee partners with StrucSure Home Warranty for '26 Classes

The Dallas BA Education Committee is preparing a strong mix of virtual, in-person, and hybrid classes for 2026. Offerings will focus on hands-on skills, better building practices, and more efficient business operations. The Education Committee's continued partnership with StrucSure Home Warranty brings new instructors and fresh

topics to the program. As the 2026 Education Title Partner, StrucSure reinforces its commitment to supporting a well-educated industry.

To help the Education Committee shape the final lineup, please take a moment to complete the Education Survey - your input helps create the classes members value most.

## BUILD A BETTER HOUSE SERIES

The nationally award-winning Build a Better House Series guides participants through every step of the building process—from soils and foundations to the latest interior design trends. Featuring diverse instructors and hands-on learning, these classes provide practical strategies and insights to help you build a better house from start to finish.

## MANAGE A BETTER BUSINESS SERIES

The Manage a Better Business Series equips attendees with practical strategies to run a stronger, more profitable business. This year's sessions take it further, showing how to streamline operations, implement best practices, and develop skills that transform your business into a high-performing, profit-generating machine.

#### ASK THE BUILDER SERIES

The Ask the Builder Series will provide attendees with hands-on insight at classes held on member job sites throughout the metroplex. This series will bring the classroom to reality with real-world tips and tricks while avoiding common traps. Learn proper installations, new methods and quality control.

#### CERTIFICATION COURSES

Individuals seeking course certificates can explore a wide variety of offerings to enhance their knowledge and expertise. Licensed through NAHB, the Dallas BA provides diverse courses that help builders, remodelers, trade partners, and associates gain valuable skills and stand out in a competitive industry.

#### DALLAS BA LEADERS

DBA LEADERS is a yearlong program aimed at advancing industry leaders throughout the Dallas metroplex. Throughout the year, participants attend monthly sessions that focus on cultivating leadership traits and applying their knowledge to their daily operations.

Class details can be found at DallasBuilders.org or by contacting Education Coordinator, Wendy Cook, at wendy.cook@dallasbuilders.com or (214) 615-3881.

Updates are also published in *Punch List*, the Association's weekly digital news bulletin.



## FraserCon: Your Trusted Concrete Experts

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Today, we express our sincere gratitude to all those who have placed their trust in us—the builders within the Dallas Builders Association.

As we embark on the next quarter century, we raise a toast to the future. With FraserCon by your side, you can rely on our expertise and unwavering commitment to excellence. Together, let's build a stronger, more concrete future.

Jason Fraser Founder



## Members Complete Advanced Project Management Series

Over four focused sessions led by Master Instructor Donny Mack, CAPS, CGP, CGR, GMB, of Beaver Builders/Mack Professionals, participants gained practical strategies and proven tools to keep projects on time, on budget, and built to the highest standards. Mack presents certificates to members Allie Perkins, Tim Jackson Custom Homes; Ryan Young, Waymaker Signature Homes; and Paul Baccus, Ergo Construction Management, who all successfully completed the series in November.



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## Metro East Division hosts November Happy Hour



Metro East Happy Hour hosts Stephanie Mathena and Brittany LLewellyn of Pella Windows and Doors congratulate door prize winner Brian White of Altura Homes, who won Pella swag.

Kelly Hoodwin-Moore of Altura Homes also wins a Pella swag bag, presented by hosts Stephanie Mathena and Brittany LLewellyn of Pella Windows and Doors.





Associate door prize winner is Greg Pashcall of Richardson Ready Electric, with hosts Brittany LLewellyn and Stephanie Mathena of Pella Windows and Doors.

## **Coat Drive**

benefiting Now-Forward



Please help by donating coats, socks, gloves and winter hats.

The Drive will start November 1st and go through December 3rd.

Items can be dropped off at the Dallas Division

December Luncheon.



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## Professional Women in Building Mentorship Program Awards Scholarships

(Above) Mentees Angela Johnson, Jessie Wilson, Yadira Flores and Kimberly Cumberbatch accept a check for \$5,000 on behalf of Collin College. Each woman who finished the mentorship program will receive a scholarship from the donation made by the Dallas BA's Professional Women in Building Council. (Below) Program mentors were presented with flowers in appreciation of their contribution to the 8-month-long program, and mentees were presented with certificates of completion. Read more about the mentorship program.





## Professional Women in Building Council Receives NAHB Charter

Dallas BA Executive Officer Gena Godinez accepts the Professional Women in Building charter declaring it an official chapter of the National Association of Home Builders. The presentation was made by National PWB Vice Chair Heather Laminack, left, and National PWB Chair Carrie DeWeese during NAHB's Fall Leadership Meeting in Denver last month.





## **AAA Distributor hosts Nov. After Hours**



Dan Longacre of Longacre Construction wins a Callaway putting mat and golf balls, presented by Membership Chair Pat Nagler of Edge Home Finance Corporation and After Hours host Jenya Teplitskaya of AAA Distributor.



Membership Chair Pat Nagler of Edge Home Finance Corporation and After Hours host Jenya Teplitskaya of AAA Distributor award door prize winner Jeff Dworkin of JLD Custom Homes a Grey Goose gift set.



John Wood of Builder's Realtor is an Associate door prize winner and receives a Tersoro Della Regina gift set, presented by Membership Chair Pat Nagler and After Hours host Jenya Teplitskaya of AAA Distributor.



Membership Chair Pat Nagler of Edge Home Finance Corporation and host Jenya Teplitskaya of AAA Distributor present Jennifer Wilson of MSI with a Patron gift set.



Lucky guest giveaway winner Asha Chaudhary of UpSela Talent Solutions receives a Maker's Mark gift set, presented by Membership Chair Pat Nagler of Edge Home Finance Corporation and host Jenya Teplitskaya of AAA Distributor.



Greg Hoeft of Fabuwood is winner of the cash door prize drawing. Offering congratulations are Membership Chair Pat Nagler of Edge Home Finance Corporation and host Jenya Teplitskaya of AAA Distributor.

# R

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## McSAM Awards makes call for entries

The 2026 McSAM Awards will be held on Saturday, April 11, at the Statler Dallas.

The official call for entries is now

open at McSAM-Awards.com.

Final deadline for entry applications and materials is Feb. 9; however a discounted early bird entry period is offered until Jan. 15.

The 2026 show will include 77 categories and two People's Choice Awards: Community of the Year and

Builder of the Year.

Awards categories will be in the areas of Professional Achievement; Marketing/Advertising; Environments; Interior Merchandising; Design – Production Housing; New Construction – Custom Builders; Remodeling; Home of the Year; Builder/Developer/Remodeler of the Year; and Community of the Year.

Sales Achievement Awards, which are non-judged volume-based recognitions, will be made in three dollar volume categories ranging from \$5 million to over \$25 million.

Partnership opportunities are available starting at \$1,000 for a bronze partnership and up to the exclusive \$12,000 title partnership.

Market directly to decision makers including volume builder CEOs, division presidents, custom builders, remodelers, architects, brokers, builders, developers, interior designers and sales and marketing professionals.

Contact Dallas BA Director of Meetings and Events <u>Jasmine Streete</u> at 214-615-5012, for partnership information.



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Hanover Signature Homes Kenneth Sanstad 214-966-1243 BUILDER - RESIDENTIAL

Ipomoea BuildCo, LLC dba-Total Environment Homes Aadi Sagar 469-213-1323 BUILDER - RESIDENTIAL Spike: Candace Evans, CandysDirt.com

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KE Homes Kevin Ellis 214-991-0462 BUILDER - RESIDENTIAL

Kee Creative Creations Scott Kee 214-307-4089 BUILDER - RESIDENTIAL

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Atlas Soil Stabilization Tony Coughlin 817-992-4328 FOUNDATION Spike: Chris Clay, 2-10 Homebuyers Warranty

Credit Union of Texas Chris Gaston 214-818-3231 FINANCIAL SERVICES Spike: Mark Cope, Cope Homes

Glass Guru of North Dallas Yu Zhang 214-865-9965 BATH

Fidelity National Title Reid Copeland 817-508-7128 REAL ESTATE Spike: Cassian Bernard, M/I Homes of DFW Royal Catering, Inc. Hannah Sweitzer 972-437-1466 PROFESSIONAL SERVICES Spike: C'Ella Clayton, Johnson Development

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#### AFFILIATES/ ADDITIONALS

Coats Homes LLC Nic Fogle 325-665-8399 BUILDER - RESIDENTIAL Spike: Ben Coats, Coats Homes LLC

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Do business with a fellow Dallas Builders Association member. See complete contact information for all Association members at

DallasBuilders.org.

## Milestone Anniversaries

Congratulations to these companies and individuals being recognized for continuous membership in the Dallas Builders Association.

#### 30 Years

Green Electronic Solutions Woodmont Cabinetry

#### 20 Years

B & J Custom Homes, Inc.

#### 10 Years.

Drees Custom Homes -Mike Jobe Tracy's Custom Home Designs

## **5 Years**Richardson Ready Electric

Scott Mitchell Custom Homes Walker Properties, LLC Luxury Custom Homes

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