

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



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Industry Investors



HOTCHKISS



FROM LAND TO LEGACY®

Dallas BA's 14th Annual Crawfish Boil

Our crawfish boil brought together 175 guests for a lively evening of great food and even better company. With 300 pounds of crawfish steaming hot and seasoned to perfection, the crowd kept our chefs busy all night. Alongside the main feast, 100 burgers and hot dogs were served up, making sure everyone left full and happy. A special thank you to our presenting sponsor, ProChem Soil Stabilization, LLC, for helping make this unforgettable celebration of community, flavor, and Southern tradition possible.



Hauling in over 300 pounds of crawfish is no small feat—but Cajun Crawfish showed up ready to deliver. Fresh, flavorful, and piled high, this spread didn't stand a chance.



Our presenting sponsor, ProChem Soil Stabilization, LLC came out and supported with an information table and a cool giveaway.



A group of members gathers at a table at the crawfish boil, cracking shells and sharing conversation as they pass trays of crawfish.



Our members showing their love for these special mudbugs.

BRIEFLY

The Home of the Week program is looking for homes in all stages of construction to be featured.

The Home of the Week is featured on DallasBuilders.com and several of our social media platforms.

This is completely FREE to Dallas BA builder members. For more information please contact marketing@dallasbuilders.com



Metro East Division Members gave us a sneak peek at some of their beloved cars that will be on display at the 2026 Cars for CASA event.



2nd place in the Cornhole Tournament Jake Murillo and Kendall Kulhanek



1st Place in Cornhole Tournament Kyle Cox and Keaton Cox



Left Dennis Jaglinski, N3 Luxury Living and Mathew Fendley, Texas ProChem

Yearlong Membership Partner:



The HomeFront

Government Affairs News and Info

David Lehde
Director of
Government
Affairs



Highlights

Dallas City Council approves Dallas BA supported amendment on EV-capable parking requirements

The Dallas City Council on March 25 approved amending the city's ordinances that govern electric vehicle charging infrastructure ratios. The Council voted to approve a cap on the minimum number of EV-capable spaces required, as well as clarifying other language from the ordinance's original drafting. The update provides a needed adjustment for multifamily development.

Since 2023, concerns have existed regarding the original requirement resulting in a disproportionately high number of EV-capable spaces for larger parking facilities. EV-capable spaces have electrical capacity, conduit, and raceway to support a future EV charger.

The existing requirement called for a 20% minimum of all parking spaces on facilities that park 26 or more vehicles. For a multifamily project that includes 250 parking spaces, it would have required 50 of the parking spaces to have added infrastructure to qualify as EV-capable.

The concern grew when a retail development, planning for 450 parking spaces, faced a requirement of 90 EV-capable spaces, estimated to increase development costs by approximately \$1 million.

After debating the amendment in a public hearing, the City Council voted in favor of amending the cap on developments parking 26 or more. The new cap will be 20% of the total parking spaces, or 10, whichever is less.

Dallas BA Regional codes advocacy benefits housing attainability — Dallas BA continues its advocacy in the codes arena. The Association serves as a voting member on the North Central Texas Council of Government's Regional Codes Coordinating Committee (RCCC).

The RCCC, and its five advisory boards comprised of local public and private code professionals, continually review the latest editions of the model construction codes from the International Codes Council and recommend uniform amendments for the North Central Texas Region. This process provides uniformity across multiple jurisdictions, reducing training costs for municipal personnel and making it easier for contractors, builders, and developers to work across the region. The result is a package of code amendments tailored to better fit the region's needs, as well as a reduction in construction costs that can be thousands of dollars per home.

The RCCC's Electrical Advisory Board is currently reviewing the 2026 National Electrical Code and considering regional amendment recommendations. The NEC runs on a different cycle than the majority of I-Codes. Dallas BA is monitoring and will update our members as information becomes available.

Many area municipalities have already adopted the RCCC's recommendations for regional amendments for the 2024 I-Codes in some form, along with local amendments. Dallas BA members are encouraged to look into what codes have been adopted in the cities where they provide homes. If you are concerned whether a municipality has adopted the COG amendments, please contact the Dallas BA.



[Donate to HomePAC of Greater Dallas HERE](#)

The Dallas Builders Association hosted a Young Professionals event titled "Professional Pillars for Success," featuring Ralph Williams, Owner/CEO of Sales Solve Everything and Pylvot Homes. A nationally recognized expert in new home sales, Williams has partnered with over 100 builders across more than 20 states and brings experience as a top sales professional, VP of Sales, and Division President. He is known for his practical coaching approach centered on connection, care, hard work, practice, and development, and delivers training through initiatives like the New Home Sales School in Dallas. A frequent speaker at major industry events, including the International Builder Show, he also launched Pylvot Homes in 2024, a luxury home building company in the Dallas-Fort Worth area focused on thoughtful design, quality craftsmanship, and exceptional buyer experiences.

Photo: Left to Right: Emilie Thalacker, USI, YP Vice Chair, Ralph Williams, CEO/Owner of Sales Solve Everything and Pylvot Homes, and Zech Hampton, Bridge Tower Homes, YP Chair



Building Dallas:

Insights from Top Homebuilding Presidents

Speaker

Greg Mayberry
Division President
Lennar-DFW

Speaker

Tom Cawthon
Division President
Taylor Morrison-Dallas

Speaker

Jay Saunders
Division President
Toll Brothers-DFW

Moderated by: **Dave Copenhaver, BSB Design**

2026 Young Professionals Yearlong Partners

May 6, 2026
5:30 PM - 7:30 PM
FREE for Members Under 40 \$20 for Non Members & Attendees over 40
5816W. Plano Pkwy, Plano, TX 75093

More Information: dallasbuilders.org/calendar

HOW CHAT GPT AND OTHER AI TOOLS CAN DRIVE BUSINESS EFFICIENCY

Discussion Topics:

- Leveraging AI for research, data, insights, and faster problem-solving
- Using AI to streamline everyday tasks
- Practical ways builders, suppliers, and contractors can use AI tools.

Danny Braught
LMH AGENCY

APRIL 7 | 11:30 AM-1:00 PM
5816 W PLANO PARKWAY, PLANO, TX 75093
DBA MEMBER: \$20 | NON MEMBER: \$25

2026 MULTIFAMILY BUILDERS COUNCIL YEARLONG PARTNERS

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Upcoming Classes

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HBA Rebates - April 8

This webinar offers a comprehensive overview of HBA Rebates, including how the program works, how to register, and how to submit quarterly rebate claims. Participants will receive a guided tour of the platform, learn how to maximize rebate opportunities from over 60 manufacturers, and gain a clear understanding of how the program can help offset membership costs. The session includes a live demonstration and Q&A, making it easy for builders and remodelers to start participating and earning rebate rewards.

Budgets & Financials - Manage a Better Business - April 14

This class covers the basics of managing business finances in residential construction. Participants will learn how to set personal and business goals, understand key financial reports and terms, and use financial analysis to guide better decisions. The class also walks through the steps to create a proforma and operating budget, as well as next steps for applying these concepts in business.

Website Best Practices for Maximum Lead Generation - NAHB Certificate Course - April 16

This overview course helps home builders strengthen their digital presence and increase new home sales by creating websites optimized for lead capture. Participants learn how to select the right technology, build trust, craft effective calls to action, and drive targeted traffic through SEO, paid search, social media, and third-party listing sites to convert prospects into buyers.

Building Science I - Build a Better House - April 22

Building Science I explores the foundational principles that influence the performance, durability, and efficiency of new home construction and remodeling. This class introduces the critical science behind how homes manage heat, air, and moisture, helping builders and remodelers better understand building performance. Participants will gain practical knowledge of key concepts such as Newton's 2nd Law of Thermodynamics, entropy vs. negentropy, capillarity, the three forms of water, the three methods of heat transfer, and vapor drive, and how these principles apply to real-world residential construction.

Building Science II - Build a Better House - April 23

Building Science II focuses on the practical application of building science principles to key materials and systems used in residential construction. Participants will learn how climate, energy performance, and building components work together to impact comfort, durability, and efficiency. The class explores topics such as climate zones, diagnostic testing and HERS scoring, Net Zero Ready construction, and the role of major building systems. Participants will also review best practices for roofs, insulation, HVAC systems—including heat pumps, ERVs, makeup air, and humidity control—along with water heaters, gas vs. electric systems, windows, and foundations.

Estimating: The First Line of Defense for Profits - NAHB Certificate Course - April 29

This course focuses on the critical role of cost estimating in successful project preparation. Participants gain the skills to accurately estimate project costs, use estimating tools and systems, adapt to changing market conditions, and improve efficiency, profitability, and client satisfaction through effective project setup.

The Project Schedule as a Planning and Communication Tool - NAHB Certificate Course - April 29

This course teaches how to create and use a project schedule as both a planning and communication tool. Participants learn the fundamentals of scheduling, different schedule types, contract considerations, and how effective scheduling improves efficiency, collaboration, client satisfaction, and profitability.

Profit from Precision: Advanced Project Management That Drives Residential Success #1: Residential Risk Management - April 30

This session introduces residential risk management. Participants will learn to identify, analyze, and respond to risks, use management tools, and effectively monitor and communicate risk throughout the project lifecycle.



Speed Networking Recap: March 12

At this Dallas Builders Association event, custom builders, remodelers, and volume builder representatives connect with associates through a series of focused, one-on-one meetings. Each 10-minute session is designed to foster meaningful conversations, build relationships, and create new business opportunities in an efficient, fast-paced setting.



Building Texas Strong — One Pour at a Time

At FraserCon, we don't just pour concrete — we lay the foundation for communities, campuses, and homes that stand the test of time. For over 27 years, our team has delivered dependable, high-quality work across both residential neighborhoods and commercial developments throughout North Texas.

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Thank you for trusting us to be part of your story. We're honored to keep building with you, one solid foundation at a time.

Jason Fraser
Founder

21st Annual Cars for CASA
Sunday, May 17, 2026
www.lonestarcasa.org

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Awards at 4:00 pm

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Recap: Build a Better House - The Building Envelope 3-3

The Build a Better House series kicked off with a full house for The Building Envelope, led by Rhondalyn Riley of Exterior Inspections.



Dallas Builders Association

New Member Welcome Breakfast

Learn how Dallas BA membership can benefit your business. You'll have an opportunity to network with the Association's newest members, as well as learn about the great benefits and member discounts available to you through membership.

April 7 | 9am

Dallas Builders Association
5816 W. Plano Pkwy. Plano, TX

REGISTER

Meeting Partners:

Yearlong Membership Partner:

WEBSITE BEST PRACTICES FOR MAXIMUM LEAD GENERATION

NAHB Certificate Course

April 16
9:00 AM - 12:00 PM



Instructor: Tim Lansford, CGB, GMB, CGR, CGP, CAPS, CGA, CSP, CMP, MASTER CSP, MASTER CGP, MIRM

As a graduate of this course, participants will:

- Understand how a strong digital presence drives new home sales.
- Identify key features of a lead-generating website.
- Select technology that supports online lead generation.
- Learn ways to drive targeted website traffic.
- Recognize the value of third-party listing sites in home sales.

In-person location:
Dallas Builders Association Office
5816 W. Plano Parkway Plano, TX 75093
Zoom Available
Member Cost: \$159 | Non-Member: \$259



2026 Education Title Partner



McSam Awards Finalists Announced

The 2026 finalists highlight the exceptional talent, innovation, and breadth of the Dallas-Fort Worth homebuilding industry, recognizing top performers across sales, marketing, design, and construction. In the sales categories, both rising stars and experienced professionals from a large number of our member companies were honored for their achievements across a wide range of price points, from entry-level to luxury communities. Additional categories such as marketing, online sales, and project management emphasize the collaborative effort required to deliver a successful homebuying experience.

Beyond individual recognition, the awards showcase excellence in marketing creativity, architectural design, and community development. Builders and developers earned accolades for standout branding, digital campaigns, and engaging buyer experiences, while design categories highlighted innovation in floorplans, interior merchandising, and custom home craftsmanship. Community-focused awards further underscore the

importance of lifestyle programming and amenities in today's market.

Top honors such as Home of the Year and Custom Home of the Year represent the pinnacle of achievement, recognizing homes that exemplify superior design, craftsmanship, and livability. These finalists, along with those in remodeling and specialty design categories, reflect the industry's continued evolution to meet changing buyer preferences and elevate residential standards.

Overall, the finalists represent a dynamic and forward-thinking industry committed to quality, creativity, and customer experience. Winners will be announced at the McSAM Awards on April 11th at The Statler Hotel Dallas, celebrating the individuals and teams shaping the future of homebuilding in North Texas.

[View the finalists here](#)



After Hours April 23 6pm - 8pm

Hosted By:



Enjoy delicious food and drinks while networking with fellow industry professionals.

This event is free to attend, but advance reservations are requested.

Register at Dallasbuilders.org/calendar

The Builder Jackpot will be \$1,700!

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Net-Zero Energy Analysis



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New Association Staff Member

Mindy Chiem has joined the Association team, bringing more than 15 years of experience in marketing and communications. Throughout her career, she has supported a wide range of initiatives and contributed to projects that enhance brand visibility and engagement. Her well-rounded background and collaborative approach make her a strong addition to the team.



Mindy is a graduate of the University of Texas at Dallas. In her new role, she will support the promotion of the Association's programs, events and initiatives, helping to strengthen connections with members and the broader community.

Outside of work, Mindy enjoys spending time with her husband, their two children and three dogs. She loves traveling, practicing yoga and is currently exploring her passion for gardening—embracing the learning process that comes with growing something new.



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Collin College Women in Construction Event

We wrapped up Women in Construction Week at the Collin College Women in Construction Conference and it was truly inspiring, said Teresa Williams, 2026 PWB Chair. It was incredible to see so many students, industry leaders, and future builders in one room having real conversations about careers in construction. Events like this create space for mentorship, connection, and encouragement for the next generation entering our industry. The lineup of speakers was outstanding, sharing honest stories about their journeys, challenges, and the opportunities that exist in construction and the trades. One of the most meaningful moments was seeing scholarships awarded to students pursuing careers in construction. I'm especially proud that the Professional Women in Building Council of the Dallas Builders Association contributed \$15,000 in scholarship funding, helping support students as they begin their path in this industry.



Cheri Weinhagen, Collin College, Teresa Williams, KJ Custom Screens, PWB Chair, Xanica Skuza, J&S Mechanical, PWB Board Member, Lindsay Legget, FACETS Appliances, Kitchens, and Baths, Allie Perkins, Tim Jackson Custom Homes, PWB Board Member, Emilie Thalacker,




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Dallas Builders Association

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07 MAY | 9AM-4PM

3500 BEAR CREEK CT. DALLAS, TX, 75261
BEAR CREEK GOLF CLUB

MORE INFORMATION dallasbuilders.org/calendar

\$150 INDIVIDUAL \$600 TEAM

NEW MEMBERS

BUILDERS

Dozier Homes & Construction
Bryce Dozier
940-368-1457
BUILDERS - REMODELER

Trumod, LLC

Matthew Hamel
909-900-9960
BUILDERS - RESIDENTIAL
Spike: Joshua Correa, Divino Homes

William Ryan Homes

Brenda Neagle
817-993-0053
BUILDERS - RESIDENTIAL
Spike: Andrew Pieper, Hillwood Communities

BuiltRight CFO

Landon Hood
636-295-2216
BUILDERS - RESIDENTIAL

Oscar Andujo Co

Oscar Andujo
469-441-9900
BUILDERS - RESIDENTIAL

Best Painting and Remodeling

Cecilia Larios
682-297-1030
BUILDERS - REMODELER
Pat Nagler, Edge Home Finance Corporation

Jaxx and Jude Custom Builders LLC

Allyssa Kimbrell
214-492-9828
BUILDERS - RESIDENTIAL
Spike: Christopher Clay, 2-10 Home Buyers Warranty

ReDevelop Texas, LLC

Neel Patel
832-380-5177
BUILDERS - RESIDENTIAL

MA KEDEM LLC

Michael Tiomkin
469-212-5009
BUILDERS - RESIDENTIAL

Liv N Build Texas, LLC

Tyler Lockett
206-734-7954
BUILDERS - RESIDENTIAL

Risewell Homes

Michael Holland
BUILDERS - RESIDENTIAL

1188 Builders LLC

Aaron Northcutt
214-288-0363
BUILDERS - RESIDENTIAL
Spike: Christopher Clay, 2-10 Home Buyers Warranty

RBCS Inc

Chris Bearden
972-835-4887
BUILDERS - RESIDENTIAL

SUSTAINING ASSOCIATES

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D'Anna Paty
214-544-6822
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UFP Site Built LLC

Eric Mills
817-937-7048
LUMBER/FRAMING/CARPENTRY

Security Shutter & Screens

Kristy Wassenaar
940-398-1281
OUTDOOR LIVING
Spike: Donny Mack, Mack Professionals, Inc / Beaver Builders

Triumph Glass & Mirror

Grady King
214-538-0411
BATH
Spike: Mike Mishler, Mishler Builders, Inc.

ASSOCIATES

Sanchez Veliz Services, LLC

Melisa Harper
903-220-3815
INSULATION
Spike: Taylor Henson, A Henson Home

Moore Supply Co.

Denton
Stetson Elliott
940-382-2860
PLUMBING

Stabiltech LLC

David Abbott
214-301-2779
SITE PREPARATION/
MANAGEMENT

Texas Openings

Claudia Villa
682-338-9189
LUMBER/FRAMING/CARPENTRY

AFFILIATES/ ADDITIONALS

William Ryan Homes

Jeremy Bailey
817-993-0053
BUILDERS
RESIDENTIAL

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Monique Perez
201-381-7604
PROFESSIONAL SERVICES

Better Home Products

Joe Welsh
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Spike: Jeff Bennett, Better Home Products



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Milestone Anniversaries

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Suncoast Post-Tension, Ltd.
United Finishes

10 Years

Quality Insulation & Roofing

5 Years

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