

THE HOME BUILDER

DallasBuilders
ASSOCIATION

www.DallasBuilders.org



VOLUME LXXIII

No. 5

May 2026

Industry Investors



McSAM Awards winners announced

The Dallas Builders Association has announced winners of its 47th Annual McSAM Awards, presented April 11 in partnership with realtor.com. The McSAM Awards have been held each year since 1979 to recognize “maximum creativity in sales and marketing.”

More than 450 entries were received this year, and winners were named in close to 80 categories.

The prestigious McSAM Award is given to builders, remodelers, developers and associates who have made a significant and creative contribution in residential marketing through specific achievements in a given year.

Best-selling author Chad Sanschgrin was the Emcee for the awards gala held at the Statler Hotel in Dallas.

The evening was started with the presentation of our Legend of Sales & Marketing Award to Nancy Scott. This honor, presented by the Dallas Builders Association, recognizes an individual whose distinguished career reflects sustained success and lasting impact. The industry-judged awards included David Weekley Homes – McSAM Builder of the Year; Hillwood Communities – Developer of the Year; Homes by J. Anthony – Custom Builder of the Year; RJA Construction – Remodeler of the Year; and Solterra Texas by Huffines Communities – Master Planned Community of the Year.

Industry experts from around the country including



Nancy Scott was presented with the Legend of Sales Award at the 2026 McSAM Awards presented by realtor.com.



Ligenfelter Luxury Homes took the 2026 McSAM Awards Custom Home of the Year honor.

architects, interior designers and new home marketing professionals judged the awards.

Highland Homes won the prestigious People’s Choice Builder of the Year honors.

The People’s Choice competition rewards builders based on consumer voting.

Other winners in the industry-judged categories were:

- Home of the Year – The Sorraia by Toll Brothers;
- Custom Home of the Year – The Grandstone Estate by Ligenfelter Luxury Homes;

Builder of the Year – M/I Homes;

- Developer of the Year – Tellus Group;
- Remodeler of the Year – RJA Construction

[A complete list of winners and a photo gallery can be found at McSAMAwards.com.](#)

BRIEFLY

The Dallas Builders Association Moves to a new Association Management Platform

After many months of work on the backend, the Dallas Builders Association has finally launched our new and improved AMS system.

You should have received an email inviting you to create a new login. Please do so as soon as possible. This will allow you to register as a member for our upcoming events.

Please review all of your profile information for accuracy. Contact the office at info@dallasbuilders.com with questions.



The HomeFront

Government Affairs News and Info

David Lehde
Director of
Government
Affairs



Codes, Congress, and Clays

Dallas BA works to secure needed regional amendment to 2024 IECC

An effort led by the Dallas BA and Greater Fort Worth BA has resulted in a special amendment being added to the regional recommendations from the Regional Codes Coordinating Committee at the North Central Texas Council of Governments. The amendment addresses a problem in the 2024 IECC, Section R405.2, the IECCs, direction on Simulated Building Performance Compliance.

As currently written, the energy cost compliance thresholds in R405.2, Item 3, can create unintended outcomes in our region when applied through commonly used compliance software and pricing assumptions. The practical issue is that the simulated performance path can become inconsistent and difficult to apply predictably, even when a proposed design is otherwise reasonable and aligned with the intent of the code.

The amendment helps ensure the simulated performance path remains usable, enforceable, and aligned with the fundamental intent: the proposed design should perform at least as well as the

standard reference design.

The Regional Codes Coordinating Committee on April 28 voted to approve the regional recommendation.

The Association's Director of Government Affairs serves as an elected member on the North Central Texas Council of Government's Regional Codes Coordinating Committee (RCCC), as do two of our members in their professional capacity.

The RCCC, and its five advisory boards comprised of local public and private code professionals, continually reviews the latest editions of the model construction codes from the International Codes Council and recommends uniform amendments for the North Central Texas Region. This process provides uniformity across jurisdictions, reducing training costs for municipal personnel and making it easier for contractors, builders and developers to do work across the region. The result is a package of code amendments tailored to better fit the region's needs, as well as a reduction in construction costs that can be thousands of dollars per home.

A key item our industry has in the advocacy toolbox is our national grassroots effort. In coordination with NAHB, the Dallas Builders Association will hold our Legislative Conference meetings with our service area's members of Congress on June 10. The meetings are held in Washington, D.C. and coincide with NAHB's Spring Leadership meetings that are the second full week of June.

Dallas BA staff and members will take to the Hill to discuss the need for the federal government to let our industry do what it does, provide quality housing, hopefully at a price point Americans can continue to afford. It is important that Washington does not further add to the challenges the residential construction and development sector already faces.

So, it is important that our members who can make it to Washington join us in our Legislative Conference meetings as we explain to Congress that the best way to lower inflation in home prices is to build more homes. The 2026 National Legislative Conference is a unique opportunity for our Association to help write the next

chapter of our nation's economic history.

If you plan to join us in Washington, please contact the Director of Government Affairs as soon as possible.

The HOMEPAC Shootout, presented by BGE, Inc., is scheduled for August 12. The clay-shoot benefits HOMEPAC of Greater Dallas. This is a fun opportunity to support Dallas BA advocacy and enjoy the outdoors.

The clay shoot will be hosted at the famed Elm Fork Shooting Sports facilities in Dallas. The event will begin with registration and breakfast at 8 a.m., followed by the clay shoot at 9 a.m. Lunch and posting of results will follow the shoot. The event format will be 4-man teams.

Partnerships are also available at multiple levels. For more information, visit pages 16-17 of the Dallas BA Marketing Guide, or contact the Director of Government Affairs at David.Lehde@DallasBuilders.com.



Representing The Interests of the Home Building Industry, Commercial and Manufacturing Industry in the Greater Dallas Area

THE HOME BUILDER

Dallas Builders Association www.DallasBuilders.org

The Home Builder is published monthly by the Dallas Builders Association at 5816 W. Plano Pkwy., Plano, Texas 75093. Telephone 972-931-4840.

HOMEPAC

TEXAS ASSOCIATION OF BUILDERS

SHOOTOUT

Presented by

SAVE THE DATE

August 12

8am - 2pm

Benefiting the Dallas BA's HOMEPAC, the HOMEPAC Shootout Presented by BGE, Inc. hosts 100 shooters in a sporting clay tournament at Elm Fork's Shooting Range.

Individual Shooter* - \$150
Team of Four Shooters* - \$600

Registration fees include breakfast, lunch, beverages, 100 sporting clay targets and range fee.

Shooters must bring their own shotgun (12 or 20 gauge), ammo (100 rounds), and eye and ear protection.

Elm Fork's Pro Shop has shotguns for rent and ammo for purchase if needed.

Elm Fork Shooting Sports
10751 Luna Rd.
Dallas, TX 75220

*Only PERSONAL or NON-CORPORATE checks or charges may be accepted by HOMEPAC of Greater Dallas.

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HAPPY HOUR



HELLO, YOU ARE INVITED TO HAPPY HOUR!
Join us for food, drinks, and networking.

HOSTED BY



DATE May 14, 2026

TIME 5:30 PM - 7:30 PM

LOCATION

2303 Colorado Blvd
Denton, TX 76205



2026 Yearlong Partners



This event is free to attend, but registration is requested.

REGISTER NOW



New Member Welcome Breakfast

Learn how Dallas BA membership can benefit your business. You'll have an opportunity to network with the Association's newest members, as well as learn about the great benefits and member discounts available to you through membership.

June 16 | 9am

Dallas Builders Association
5816 W. Plano Pkwy. Plano, TX
Register at DallasBuilders.org/Calendar

Meeting Partners:



Yearlong Membership Partner:




DFW Energy Codes: The Current Landscape & What's Next for Energy Star

Featuring James Rodriguez, Co-Owner and CEO of Fox Energy Specialists

Dallas Division Luncheon
Maggiano's Little Italy
205 NorthPark Center, Dallas

- June 4, 2026
- 11:30 AM- 1 PM
- Members \$35
- Non Members \$45

2026 Dallas Division Yearlong Partners



June Dallas Division Meeting Partner




Register



Happy Hour

JUNE 17 4PM-6PM

FBS APPLIANCE
13710 Dallas Parkway,
Suite F, Dallas, TX 75240



Come celebrate the men who champion women in construction while connecting with industry peers. Learn about PWB membership, mentorship, and how we're building a stronger future together.

PWB Member: \$25
DBA Member: \$30
Non Member: \$35



REGISTER AT DALLASBUILDERS.ORG

Leadership Program starts in July!

Unlock your leadership potential



The Association's DBA Leaders Program is a practical leadership development experience built for supervisors, business owners, association professionals, and manufacturer representatives. Rather than theory-heavy workshops, the program installs a repeatable leadership operating system focused on clear communication, stronger team leadership, higher accountability, better decision-making, and change adoption that actually sticks.

Each month reinforces a different pillar – foundations, influence, team leadership, emotional intelligence and bias awareness, accountability, time management, decision-making, motivation, problem solving, and strategic leadership. Participants will leave with a coherent leadership framework they can apply in any role, in any room, with any stakeholder group. By

the end of the program, participants will become calm, credible, and consistent in their ability to align people, raise standards, and drive execution.

Participants will attend eleven monthly sessions held at the Dallas BA office from 10 a.m. to 3 p.m., with lunch provided. Location and session dates are subject to change throughout the duration of the program. Participants will be notified in advance of any changes.

Session Dates and Topics for 2026:

- Wednesday, July 15, 2026 – Leadership Foundations
- Tuesday, August 11, 2026 – Time Management + Operational Leadership
- Wednesday, September 16, 2026 – Communication + Influence
- Thursday, October 15, 2026 – Team Leadership
- Thursday, November 5, 2026 – Emotional Intelligence + Bias
- Wednesday, December 16, 2026 – Accountability + Performance Leadership
- Wednesday, January 27, 2027 – Strategic Leadership
- Wednesday, February 24, 2027 – Decision-Making + Judgment

Presented by



- Wednesday, March 24, 2027 – Motivating Others
- April 2027 – Innovation + Problem Solving
- May 2027 – Resilience + 12-Month Leadership Operating Plan

Profit from Precision: Advanced Project Management Series

The Advanced Project Management Series gives residential builders the tools to manage risk, scope, schedule, cost, resources, quality, and communication with confidence. Across four sessions, participants will gain practical strategies and proven tools to keep projects on time, on budget, and built to the highest standards.

Participation is limited to 20 individuals and the enrollment deadline is July 8. The fee is \$795 for Dallas BA members and \$995 for non-members. Returning leadership program participants are being offered an exclusive half-price enrollment or tuition of only \$150 if they sponsor a new participant. Contact Wendy Cook to receive a promo code for these discounts.

The DBA LEADERS program is facilitated by Tim Lansford of Luxury Homes of Texas. Lansford is a veteran homebuilder, remodeler, and real estate broker with 25+ years in the industry. He has over three decades of applied leadership experience spanning multiple industries and speaks at residential construction industry events, including The International Builders' Show®.

[REGISTER HERE](#)

Upcoming Classes

Foundation Failures & Fixes: A Panel on Engineering, Design & Prevention - June 2

Join a panel of industry experts as they break down the key factors behind foundation performance in residential construction. From geotechnical engineering and construction observations to foundation design and soil stabilization methods, this session covers what you need to know to build with confidence.

[REGISTER HERE](#)

Advanced Project Management #1
Residential Risk Management

Thursday, April 30 (9am-3pm)

Advanced Project Management #2
Residential Project Scope Management & Schedule Management

Tuesday, May 5 (9am-3pm)

Advanced Project Management #3
Residential Project Cost Management & Resource Management

Wednesday, May 20 (9am-3pm)

Advanced Project Management #4
Residential Quality Management & Communication Management

Thursday, May 28 (9am-3pm)



Master Instructor:
Donny Mack, CAPS, CGP, CGR, GMB with
Beaver Builders/Mack Professionals

Full Series with Completion Certificate
Member Cost: \$300 / Non-Member: \$400

Individual Class
Member Cost: \$75 / Non-Member: \$100

*Lunch Included

Dallas Builders Association Office
5816 W. Plano Parkway Plano, TX 75093

Register Now!

2026 Education Title Partner





TOP SHOT

HANDGUN CHALLENGE

THURSDAY MAY 14TH

Time: 5:30 PM - 7:30 PM
 Location: MISSION RIDGE RANGE
 4340 Mapleshade Lane
 Plano, TX 75093

\$50 PER SHOOTER

Shooter registration includes range fees, target, eye & ear protection, food, and beverages (after shooting)

contact jasmine.streete@dallasbuilders.com to register



Ready Cable, Inc. was presented a milestone plaque for 30 years of membership with the Dallas BA (Pictured L-R) Membership Co-Chair Dave Hambley of Lee Lighting, Brad Lemke, Kenneth Lemke, and Brandon Owens of Ready Cable, Dallas BA President Matt Walls of Winston Custom Homes LLC, and Dallas BA EO Gena Godinez

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Beyond the Hammer: How AI is Reshaping Construction Business

Tim Lansford CGB, GMB, CGR, CGP, CAPS, CGA, CSP, CMP, MASTER CSP, MASTER CGP, MIRM with Blast Seminars & Luxury Homes of Texas
 Online Registration Deadline: May 12
 2026 Metro East Division



AI is becoming essential in construction. Tim Lansford shares practical ways to use it to improve communication, efficiency, and client experience—while keeping the human touch and avoiding common risks.

Thursday, 14 May
11.30-1.00 pm

Springhill Suites
2601 Lakefront Trl, Rockwall, TX 75032

Cost
Members \$30
Non Members/ Walk-ins \$40
City Officials \$20



2026 Metro East Year long sponsors

Call Us **972-931-4840**

Visit Our Website
Dallasbuilders.org/calendar



GRAND AWARD WINNERS - 2025



AWARDS



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Greater Denton County Builders Division



Justin Waggoner, Jeanice Wheelock, Donny Mack, Cody Lewis, RayLee Edgington, Chris Clay

The Greater Denton County Builders Division gathered on April 15 for Legal Landmines for Builders: Staying Ahead of Disputes featuring Cody Lewis with Hayes, Berry, White & Vanzant.



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JUNE 3
4PM-6PM

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DBA Member - \$20
Non Member &
40+ Attendee - \$30

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REMODELERS COUNCIL

GET INVOLVED. BUILD YOUR FUTURE!

June 2, 2026
1:30 PM - 2:30 PM

In-Person Location:
Dallas Builders Association Office
5816 W. Plano Parkway Plano, TX 75093
*Zoom Available

The Remodelers Council is a part of the National Association of Home Builders (NAHB) and provides a range of resources, education, and networking opportunities designed to help home remodelers succeed.

Dallas Builders Association
Woodman Council

For more information contact:
214.415.3381 | www.councildallasbuilders.com



LOWE'S 4 PROS

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Check out these benefits just for NAHB Members

Lowe's Business Credit Cards

Save 5% by using Lowe's Commercial Account (CCA) or Lowe's Business Advantage (BA) credit card! Plus, save an additional 2% that comes back to you monthly as a statement credit. No annual fees or minimum purchases or thresholds.

IN-STORE VOLUME SAVINGS PURCHASING

If you spend at least \$1,500 in-store, visit the Lowe's Pro Desk before you check out and request a customized quote on the spot. Members can save 10-50% on materials through the Volume Savings Program.

ONLINE SAVINGS

Save 5-10% on your online purchases with a Lowe's Pro Account

For instructions on how to register for a Pro Account or convert your existing personal account, please visit nahb.org/savings and click on the Lowe's Member Savings button. For questions or further assistance, please email NationalProgram@Lowe.com.



21st Annual Cars for CASA

Sunday, May 17, 2026
www.lonestarcasa.org

Car, Truck & Bike Show

THE ROCKWALL COURTHOUSE
(I-30 to Hwy. 205, turn north and follow the signs)

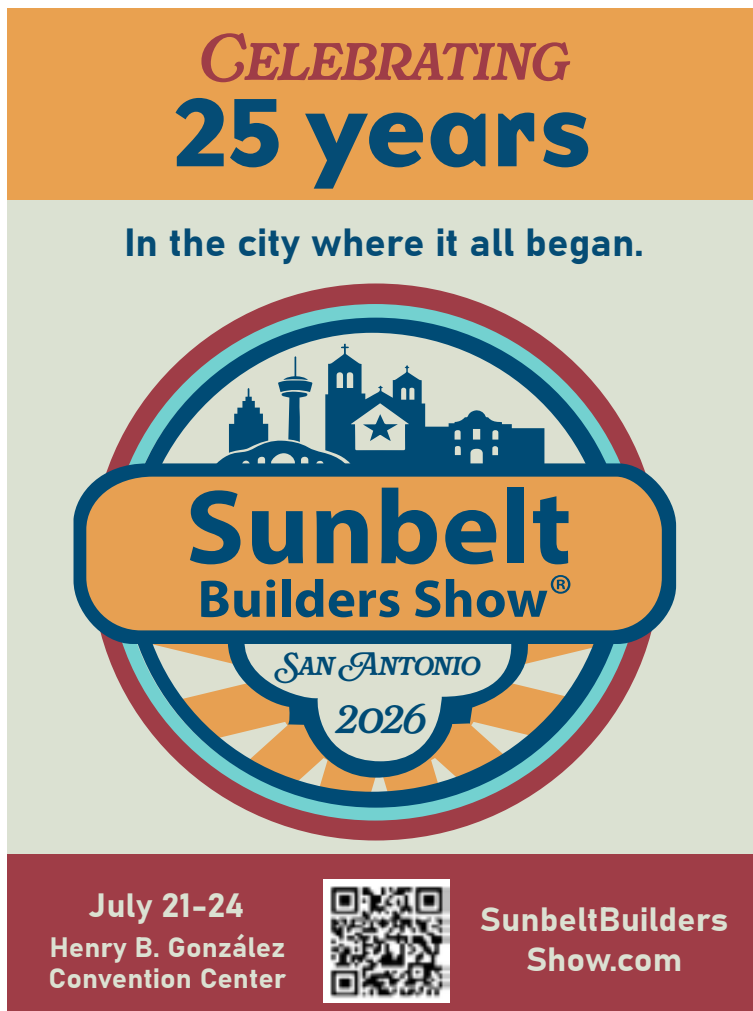
Registration 10 am - 1:30pm
Awards at 4:00 pm

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- 3 Receive a rebate check

The average rebate per builder/remodeler company who participated in 2025

\$1,696.46

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info@HBArebates.com
866.848.8400
@HBArebates




Shirin Namavar won a YETI Hopper M20 cooler, pictured with host Jacob Burnett of The Kaufman Company Inc.



Douglas Seidel of DPS Architecture, LLC won a Rare Perfection Canadian whiskey, pictured with host Jacob Burnett of The Kaufman Company Inc

MANUFACTURERS



Brad Lemke of Ready Cable, Inc. won a YETI Roadie 15 cooler, pictured with host Jacob Burnett of The Kaufman Company Inc.



T.W. Bailey Sr. of Bailey Family Builders won A Midwinter Night's Dram whiskey, pictured with Dallas BA President Matt Walls of Winston Custom Homes LLC and host Jacob Burnett of The Kaufman Company Inc..



Joe McCoy of Blink Energy Services won a George Dickel 17-Year-Old Reserve whiskey, pictured with host Jacob Burnett of The Kaufman Company Inc..



Dallas BA President Matt Walls of Winston Custom Homes LLC won a YETI Roadie 32 cooler, pictured with host Jacob Burnett of The Kaufman Company Inc.



Tezleigh Senter of Symmtrex Light Steel Framing System won \$35 from the cash door prize drawing, pictured with host Jacob Burnett of The Kaufman Company Inc.



Danielle Woods of Jetstream Outdoor Cooling won a Garrison Brothers Bottled In Bond bourbon, pictured with host Jacob Burnett of The Kaufman Company Inc...



John Green of Casa Verde Stainless Refinishing won a Saint Cloud Kentucky Bourbon whiskey, pictured with host Jacob Burnett of The Kaufman Company Inc.



Forrest Woods of Jetstream Outdoor Cooling won a Clase Azul Plata tequila, pictured with host Jacob Burnett of The Kaufman Company Inc.

NEW MEMBERS

BUILDERS	ASSOCIATE SUSTAINING			
BBG Legacy Construction Avery Gibbs 469-635-0990 BUILDERS - MULTIFAMILY	Strong & Leak Proof, LLC Eugenia Wasson 817-471-0392 PLUMBING	European Windows of America Vince Crimmins 469-682-7479 WINDOWS Vince Crimmins, Charter Drywall	SouthState Bank Leslie Poe 817-999-3318 FINANCIAL SERVICES Spike: Lauren Rogers, SouthState Bank	Empire Development Solutions LLC Zairyn Terrien 214-215-9414 BUILDERS - RESIDENTIAL Spike: Dave Hambley, Lee Lighting
Hill Construction Group LLC. (DBA The Hill Group) Christopher Hill 972-600-2017 BUILDERS - RESIDENTIAL Spike: Jim White, Grand Openings	Dunmor Grace Cambindo 945-294-9723 FINANCIAL SERVICES	Pappas Roofing and Construction Aimee Murphree 972-547-6631 ROOFING	Associate Affiliate - SouthState Bank Michael Schaefer 972-350-8359 FINANCIAL SERVICES Spike: Lauren Rogers, SouthState Bank	Lowe's Home Improvement Richard LeMoine 682-328-5022 PROFESSIONAL SERVICES
Elevate Custom Homes LLC Jason Crow 972-366-5479 BUILDERS - RESIDENTIAL	Airtron Paul Chapman 214-355-1200 HVAC	Lone Star Shutters Inc Michael Hood 972-564-0037 HOME LIVING/DECOR	Airtron Steve Saxiones 214-876-5153 HVAC	Taylor Morrison Ryan Clayton 626-664-1908 BUILDERS-RESIDENTIAL Spike: Zech Hampton, Bridge Tower Homes
Verus Remodel Joel Johnson 972-440-5775 BUILDERS - REMODELER	ASSOCIATES Happy State Bank Trevor Burwick 512-694-4474 FINANCIAL SERVICES	Fifth Third Bank Beau Tanner 817-291-0768 FINANCIAL SERVICES		
Stoneleigh Custom Homes Ricky Thomas 225-253-4275 BUILDERS - RESIDENTIAL Spike: Christopher Clay, 2-10 Home Buyers Warranty	Happy State Bank Chad Dyslin 817-989-3971 FINANCIAL SERVICES	Maintain Your Home Jason Coffman 214-305-6209 CLEANING/RESTORATION/ MAINTENANCE		
Blue Diamond Builders Olivia Burns 214-663-8190 BUILDERS - RESIDENTIAL	The Gold Star Collective Sara Westbrook 972-238-9541 KITCHEN	AFFILIATES/ ADDITIONALS Empire Development Solutions LLC Aren Terrien 214-502-7200 BUILDERS - RESIDENTIAL Spike: Dave Hambley, Lee Lighting		
Empire Development Solutions LLC Courtney Hemsley 214-728-3883 BUILDERS - RESIDENTIAL Spike: Dave Hambley, Lee Lighting	Lead Leverage Conner Rutledge 636-698-8868 MARKETING/PROMOTIONAL SERVICES Spike: Ralph Williams, Sales Solve Everything	Total Environment USA Laurel Hunt 214-213-0974 BUILDERS - RESIDENTIAL		
Wells Homes Richard Wells 214-210-0123 BUILDERS - RESIDENTIAL	Infinity Glass & Glazing TX Donavon Wheeler 209-639-1270 WINDOWS Spike: John Kuntz, Mattamy Homes	From Scratch Signature Homes Mark Scratch 405-698-8789 BUILDERS - RESIDENTIAL		
Gemes Gloria Incorporated Gabriel Shonuga 214-762-4900 BUILDERS - REMODELER	Eco Water Solutions Mark Oswalt 903-348-6316 PLUMBING Spike: Sean Maguire, Gravitas Construction	Airtron Mitch Butler 336-221-4538 HVAC		
From Scratch Signature Homes Nicole Schreiber 405-464-4998 BUILDERS - RESIDENTIAL	LF Construction, LLC Pedro Valdez FOUNDATION	SouthState Bank Robert Poe 817-999-3318 FINANCIAL SERVICES Spike: Lauren Rogers, SouthState Bank		

Milestone Anniversaries

Congratulations to these companies and individuals being recognized for continuous membership in the Dallas Builders Association.

5 Years

Stonefield Homes
Division Construction Supply, Inc.
Glasshouse

10 years

Lingenfelter Luxury Homes
Axiom Builders
Fifer Custom Homes

Gulf Professional Property Management, Inc.
Drais Custom Homes, Inc.

15 years

KJ Custom Screens & Outdoor Living
Chandler Cabinets Inc.

Texas Building Supply
Susser Bank
Pulte Group

RH Residential Renovations
20 years

Tatum Brown Custom Homes

25 years

Bright Realty

30 years

Jarrett Construction

**Milestones
Presented by:**

